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Degrees

- Ph.D. (Economics), Simon Fraser University, Canada, 2002.
- MDE, Dalhousie University, Canada, 1998.
- M.A. (Economics), Queen's University, Canada, 1995.
- Diploma (Economics), London School of Economics, UK, 1994.
- B.A. (Economics/Statistics, First Class Honors), University of Ghana, Ghana, 1991.

Employment History

July 2006 – ; **Associate Professor**, Department of Economics, University of Guelph, Canada

August 2002 – June 2006, **Assistant Professor**, Department of Economics, University of Guelph, Canada.

May 2001 – August 2002, **Lecturer**, Department of Economics, Simon Fraser University, Canada.

June 2000 – June 2001, **Researcher**, Centre for Excellence: Research on Immigration and Integration in the Metropolis (RIIM), Vancouver, Canada.

May 2000 – April 2001, **Instructor**, Simon Fraser University, Canada.

July – Aug 1997, **Instructor**, Toronto School of Business, Kingston, Canada.

Nov. 1992 – June 1993, **Instructor**, Ghana International School, Ghana.

Nov. 1992 – June 1993, **Lecturer**, Institute of Chartered Accountants (Ghana) Evening School, Ghana.

Jan. 1992 – June 1992, **Part-time Research Assistant**, Institute of Economic Affairs, Ghana.

Visiting and Other Positions

July 2006 – present, **Research Fellow**, Center for Economic Studies and Ifo Institute for Economic Research (CESifo), Munich, Germany.

June 2006, **Visiting Scholar**, Center for Economic Studies, University of Munich, Germany.

May 2006, **Visiting Scholar**, Center for the Study of African Economies, Oxford University, UK.

Awards and Distinctions

- **2006-2008 President's Distinguished Professor**, University of Guelph, Canada.
- **Excellence in Refereeing Award**, American Economic Review, 2008.
- **Gilbert Ponsonby Memorial Scholar**, London School of Economics, Oct. 1993 – July 1994.
- **Mobil Oil (Ghana) Scholarship**, Sept. 1980 – June 1985.
- **Graduate Fellowships**: Simon Fraser University, May 1999 – Aug. 1999, Jan. 2000 – April 2000; Dalhousie University, Sept. 1997-Aug. 1998; Queen's University, Sept. 1994-Aug. 1995; London School of Economics, Oct. 1993 - July 1994.
- Other awards: **Fee Waiver**, Provincial Government of Ontario, Canada, Sept. 1994-Aug. 1995.

TEACHING

Graduate Advising

- Mehmet Pinar, PhD (Economics, Internal Examination Committee Member), 2011
- Ning Qi, PhD (Economics, Examination Committee Member), 2008
- Claudia Schmidt (Agric Econ, PhD thesis proposal committee), 2007
- Edward Olale (Agric Econ, PhD thesis proposal committee), 2007
- Henry Anim-Somuah (Agric Econ, PhD thesis proposal committee), 2007
- Kumuduni Kulasekera (Agric Econ, PhD thesis proposal committee), 2007
- Abdel Felfel, PhD (Agricultural Economics, Committee Member), 2007
- Olusegun Oladunjoye, PhD (Economics, Examination Committee Member), 2007
- Kyle Grant, MA Project (Economics, Second Reader), 2010
- Edward Asiedu, MA Project (Economics, Second Reader), 2010
- Kevin Silber, MA Project (Economics, Second Reader), 2008
- Craig Ferguson, MA Project (Economics, Second Reader), 2008

- Tomoko Kataoka, MA Project (Economics, Second Reader), 2008.
- Wendy Ashlock, MA Thesis (Mathematics, Committee Member), 2008.
- Kathleen Rodenburg, MA Project (Economics, Co-supervisor), 2007.
- Aimee Rae, MA Project (Economics, Supervisor), 2006
- Fang Yu, MA Project (Economics, Second Reader), 2005
- Jun Zhang, MA Project (Economics, Supervisor), 2004
- Lindsay Swanson, MA Project (Economics, Second Reader), 2004.
- Robindranath Banerjee, MA Project (Economics, Second Reader), 2003.
- Yang Song, MA Project (Economics, Second Reader), 2003.

Undergraduate Courses Taught

- University of Guelph: Advanced Microeconomics, Public Economics
- Simon Fraser University: Game Theory, Intermediate Microeconomics, Intermediate Macroeconomics, Industrial Organization
- Toronto School of Business: Principles of Economics, Marketing.
- Ghana International School: Principles of Economics.

Graduate Courses Taught

- University of Guelph: Microeconomics; Public Economics
- University of Munich: Lectures on *theory and applications of contests*.

RESEARCH AND SCHOLARSHIP

Research Interests

Major: Behavioral Economics, Development Economics, Public Choice/Public Economics. **Minor:** Game theory.

Internal Research Funding

- SSHRC Internal Grant, University of Guelph, 2005, \$5000
- SSHRC Internal Grant, University of Guelph, 2003, \$5000
- University of Guelph Start-Up Grant, 2002-2004, \$25,000

External Research Funding

- SSHRC Standard Research Grant, 2006-2009, \$35,401.

Books

- “Web-based study guide” to accompany 5th edition of “Microeconomics” by Curtis Eaton, Diane Eaton, and Douglas Allen (Prentice Hall, Canada). Available at <http://vig.prenhall.com:8081/catalog/academic/product/0,1144,0130617512,00.html>

Articles in Journals

- *Productive versus destructive efforts in contests*. **European Journal of Political Economy**, forthcoming.
- *The paradox of revenge in conflicts* (with Marco Runkel), **Journal of Conflict Resolution**, Vol 56, April 2012: 313 - 330.
- *Incomplete property rights and overinvestment*, **Social Choice and Welfare**, Vol. 37, June 2011: 81-95.
- *On third-party intervention in conflicts: an economist's view*, **Peace Economics, Peace Science, and Public Policy**, Vol. 16: Iss. 2, 2010, Article 11.
- *American Idol: should it be a singing contest or a popularity contest?* **Journal of Cultural Economics**, Vol 33, November 2009: 265-277.
- *Self-selection, optimal income taxation, and redistribution*. **Journal of Economic Education**, Vol 40, Winter 2009: 55-67.
- *Intentions, guilt, and social interactions*. **Minnesota Journal of Law, Science, and Technology** (Univ. of Minnesota Law School), Vol 9, April 2008: 861-882.
- *Incomplete property rights, redistribution, and welfare*. **Social Choice and Welfare**, Vol 30, May 2008: 685-699.
- *(Non)intervention in intra-state conflicts* (with Edward Kutsoati). **European Journal of Political Economy**, Vol 23, September 2007: 754-767.
- *Competitive burnout: theory and experimental evidence* (with Bram Cadsby and Yang Song). **Games and Economic Behavior**, Vol 59, May 2007: 213-239 (Lead Article).
- *Sabotaging Potential Rivals* (with Marco Runkel). **Social Choice and Welfare**, Vol 28, January 2007: 143-162.

- *The 2002 Winter Olympics scandal: rent-seeking and committees.* **Social Choice and Welfare**, Vol 26, January 2006: 183-189. Reprinted in *Forty Years of Rent-Seeking Research*, Volume 2, R. Congleton, A. Hillman, and K.A. Konrad (eds), Springer-Verlag, 2008.
- *A contest success function with a tractable noise parameter.* **Public Choice**, Vol 126, January 2006: 135-144.
- *Rematches in boxing and other sporting events* (with Ed Kutsoati). **Journal of Sports Economics**, Vol 6, November 2005: 401-411.
- *A political economy model of immigration quotas.* **Economics of Governance**, Vol 5, November 2004: 255-267.
- *The all-pay auction when a committee awards the prize.* **Public Choice**, Vol 116, July 2003: 79-90.
- Trade liberalization and labor unions (with Toru Kikuchi). **Open Economies Review**, Vol 13, January 2003: 5-9 (Lead Article).
- *Committees and rent-seeking effort under probabilistic voting.* **Public Choice**, Vol 112, September 2002: 345-350.
- *An all-pay auction with a pure-strategy equilibrium.* **Economics Letters**, Vol. 70, January 2001: 79-82.
- *Some results on rent-seeking contests with short-listing.* **Public Choice**, Vol. 105, December 2000: 245-253.
- *The design of rent-seeking competitions: committees, preliminary and final contests.* **Public Choice**, Vol. 99, April 1999: 63-76.
- *The number of rent-seekers and aggregate rent-seeking expenditures: an unpleasant result.* **Public Choice**, Vol. 99, April 1999: 57-62.
- *How unpleasant a result? A reply to Derek J. Clark.* **Public Choice**, Vol. 102, March 2000: 369-372.

Other Publications

- *To reduce poverty, we have to measure it properly.* **African Prospects**, February 2010.
- *The exceptionality of Botswana: economics, politics, and challenges* (with Ibrahim Kamara), ACET working paper #2, 2008.
- *The economics of subsidies.* **African Agenda**, Vol 8, #3, 2005.

Submitted papers (all submissions are in the first round of the review process unless otherwise indicated)

- Asymmetric Information, Fiscal Capacity, and Fiscal Accountability.
- The Military and Distributional Conflict in Non-Democracies.
- Culture of Silence: Corruption when Customers' Reports are Strategic Substitutes
- Asymmetric Information and Third-Party Intervention in Civil Wars
- An Empirical Inquiry into the *Nature* of Welfarism. (with B. Ouattarra)
- Moral Hazard and the Composition of Transfers: Theory and Evidence (with B. Ouattarra and E. Strobl)..

Other papers

- *A positive theory of immutable characteristics and discrimination*
- *Why the 'right' institutions might fail.*
- *Negative externalities and the private provision of public goods.*
- *Economics, gratitude and warm glow.*
- *Adverse selection in competing all-pay auctions* (with Ximing Wu).
- *Asymmetry and collusion in infinitely repeated contests.*

Conferences/Seminars (presenter or discussant)

- Presenter: CESifo Area Conference on Employment and Social Protection, Germany (2012)
- Invited Paper: Technical University of Berlin, Germany (2011)
- Invited Paper: Florida State University, USA (2011)
- Presenter: Canadian Economics Association Meetings, (2011).
- Presenter: CESifo Area Conference on Employment and Social Protection, Germany (2011)
- Invited Paper: University of Magdeburg, Germany (2010)
- Presenter: CESifo Area Conference on Employment and Social Protection, Germany (2010)
- Invited Paper: Association for Law, Property and Society, Annual Meeting, Georgetown Law School, Washington, DC, USA (2010).
- Invited Paper: Defence and Security Economics Workshop, Royal Military College, Canada (2009)
- Presenter: CESifo Area Conference on Employment and Social Protection, Germany (2009)
- Invited Paper: Stockholm School of Economics, Sweden (2008)
- Presenter: ACET Africa Economic Transformation Meetings, Accra, Ghana (2008)
- Presenter: Canadian Economic Association Meetings (2008)

- Presenter: CESifo Area Conference on Employment and Social Protection, Germany (2008)
- Invited Paper: Defence and Security Economics Workshop, Royal Military College, Canada (2008)
- Invited paper: Brock University (2008)
- Presenter: Public Economics Workshop, Queen's University (2007)
- Discussant: Defence and Security Economics Workshop, Royal Military College (2007)
- Invited paper: York University (2007)
- Presenter/discussant: Canadian Economics Association Meetings (2007)
- Presenter: CESifo Area Conference on Employment and Social Protection, Germany (2007)
- Invited paper: University of Minnesota Law School (2007)
- Discussant: American Economic Association Meetings (2007)
- Invited paper: Dalhousie University (2006)
- Invited paper: Ryerson University (2006)
- Paper presented: Oxford University, UK (2006)
- Paper presented: Canadian Economics Association Meetings (2005)
- Paper presented: Public Choice Society Meetings, New Orleans, USA (2005)
- Invited paper: Royal Military College and Queen's University, Canada (2005)
- Invited paper: University of Waterloo, Canada (2004)
- European Economic Association Meetings (2004): Paper accepted, did not attend.
- The 7th CEMAPRE Conference on Mathematics Applied to Economics and Management, University of Lisbon, Portugal, (2003). Paper accepted, did not attend.
- Paper presented: Royal Economic Society Meetings (University of Warwick, UK), 2003.
- Paper presented: Southern Economic Association Meetings, San Antonio, USA (2003).
- Invited paper: University of Toronto (2003)
- Invited paper: Wilfrid Laurier University (2003)
- Invited paper: Lethbridge University (2002)
- Invited paper: Acadia University (2002)
- Invited paper: Carleton University (2002)
- Invited paper: University of Guelph (2002)
- Invited discussant, WZB/CEPR conference on "Contests in Politics and Industrial Organization", Berlin, Germany, (2001). Did not attend.
- Paper presented/Discussant: Canadian Public Economics Study Group (2001, 2003).
- Paper presented/Discussant: Canadian Economics Association Meetings (1998, 2003).
- Paper presented: Conference on Communities and Development, Dalhousie University, Canada (1998).
- Paper presented: Economics Division, International Development Research Centre, Ottawa, Canada, (1996).

Referee Reports (Journals)

- American Economic Review; American Political Science Review; B.E. Journal of Theoretical Economics; Canadian Journal of Development Studies; Canadian Journal of Economics; Conflict Management and Peace Science; Economica; Economic Inquiry; Economics and Politics; Economics of Governance; Economic Theory; European Economic Review; European Journal of Political Economy; Games and Economic Behavior; Ghana Policy Journal; Health Economics Review; International Economic Review; International Journal of Game Theory; International Journal of Industrial Organization; Journal of African Development; Journal of the Asia Pacific Economy; Journal of Conflict Resolution; Journal of Economics and Management Strategy; Journal of the European Economic Association; Journal of Law, Economics, and Organization; Journal of Mathematical Psychology; Journal of Population Economics; Journal of Public Economics; Journal of Public Economic Theory; Journal of Regional Science; Journal of Sports Economics; Management Science; Mathematical Social Sciences; Peace Economics, Peace Science, and Public Policy; Public Choice; Review of Economic Studies; Social Choice and Welfare; Southern Economic Journal; Theory and Decision.

Referee Reports (Grant Reviews)

- Israel Science Foundation
- Carleton University, Canada
- United States-Israel Binational Science Foundation
- Social Sciences and Humanities Research Council of Canada (SSHRC)

SERVICE (INTERNAL)

- **Mentor**, Chroma Project, Office of Intercultural Affairs, University of Guelph, September 2010 - present
- **Member**, Senate, University of Guelph, September 2009 – August 2012.
- **External Member**, Search Committee for Chair, Department of Marketing and Consumer Studies, University of Guelph, October 2007 – August 2008.
- **Member**, Promotions and Tenure Committee, Economics Dept., University of Guelph, June 2007 – June 2008; June 2009 - present
- **Coordinator**, Visiting Speakers, Economics Dept., University of Guelph, Sept. 2004 – June 2008.
- **Member**, Recruitment Committee, Economics Dept., University of Guelph, 2005-2007, 2008 – 2009.
- **Member**, Graduate Admissions Committee, Economics Dept., University of Guelph, Sept. 2004 – August 2005

- **Member**, Convocation Committee, Economics Dept., University of Guelph, June 2003 – June 2004.
- **Member**, PhD Micro Comprehensive Committee, 2003 – 2005, 2006 – 2008; 2009 -

SERVICE (EXTERNAL)

- **Reviewer**, Promotions and Tenure, Robert Morris University, USA, 2012
- **Member**, Advisory Board, 10 Carden Street, June 2010-present
- **Member**, ESP Prize Committee, CESifo, Munich, Germany, 2010.
- **Reviewer**, Promotions and Tenure, Open University, Raanana, Israel, 2010
- **Member**, Ontario Graduate Scholarship (OGS) Selection Panel, 2007-2008.
- **Member**, Editorial Board, Ghana Policy Journal, 2006-2009.

MISCELLANEOUS

- **Memberships**: January 2006 -; **European Economic Association**; April 2000 – 2002, **Royal Economic Society**; March 1994 – Dec. 1995, **Economists Allied for Arms Reduction (ECAAR)**, New York, USA; June 1984 – June 1985, **Accra Academy Interact Club**; a wing of the Rotary Club (Ghana).