Workshop on Information and Incentives University of Guelph

Friday, October 26

Location: Lifetime Learning Centre, Room 1713.

8.45 – 9.00	Coffee and welcome
9.00 - 10.30	Session I
	Maciej Kotowski (Kennedy School of Government, Harvard University): First-Price Auctions with Budget Constraints
	Bernard Lebrun (York University): Revenue-Superior Variants of the Second-Price Auction
10.30 - 11.00	Break
11.00 – 12.30	Session II
	Maher Said (Olin Business School at Washington University in St. Louis): <i>Dynamic Contracting with Limited Commitment</i> (joint with Rahul Deb)
	Seungjin Han (McMaster University): Dynamic Competing Mechanisms (joint with Sambuddha Ghosh)
12.30 - 14.00	Lunch (Room 1708)
14.00 – 15.30	Session III
	Charles Zheng (Western University): Auctioning a lemon safely
	Vasiliki Skreta (Stern School of Business, New York University): Selling through referrals (joint with Daniele Condorelli and Andrea Galeotti)

15.30 - 16.00	Break
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16.00 – 17.30 Session IV

Jeroen Swinkels (Kellogg School of Management, Northwestern): *Existence in Principal Agent Problems* (joint with Ohad Kadan and Philip Reny)

Rene Kirkegaard (University of Guelph): Local Incentive Compatibility in Moral Hazard Problems: A Unifying Approach

18.30 Dinner (Artisanale; 214 Woolwich St.)

Saturday, October 27

Location: Lifetime Learning Centre, Room 1713.

9.00 – 10.30 Session V

Maxim Ivanov (McMaster University): *The principal-agent model of mediation* (joint with Attila Ambrus)

Hector Chade (W. P. Carey School of Business, Arizona State University): *Matching Information* (joint with Jan Eeckhout)

- 10.30 11.00 Break
- 11.00 12.30 Session VI

Lixin Ye (Ohio State University): Nonlinear Pricing with Costly Information Acquisition (joint with Chenglin Zhang)

Gabor Virag (Rotman School of Management, University of Toronto): *Learning and Price Discovery in a Search Model* (joint with Stephan Lauermann and Wolfram Merzyn)

12.30 Lunch and farewell (Room 1708)