

# Gregory Galay

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## Education:

Ph.D. Candidate, Economics, University of Guelph, 2012 - June 2017 (expected)  
Dissertation: Spatial Price Dynamics: Implications for Investment Decisions and Energy Policy in Canada  
Committee: Henry Thille (Supervisor), Alex Maynard, Monica Cojocaru  
M.A., Economics, University of Guelph, 2010 - 2011  
B.A., Economics, University of Manitoba, 2005 - 2009

## Research Interests:

Natural Resource and Energy Economics, Real Options Analysis, Time Series Econometrics

## Working Papers:

The Impact of Spatial Price Differences on Oil Sands Investments (Job Market Paper)  
Crude Oil Spatial Price Dynamics: A Cointegration Approach

## Work Experience:

### Instructor, University of Guelph

Distance Education Intermediate Microeconomics, S2016 - S2014  
Distance Education Intermediate Macroeconomics, S2011

### Teaching Assistant, University of Guelph

Microeconomic Theory I (Graduate Level), F2016 - F2013  
Mathematical Methods for Economics, F2016  
Intermediate Macroeconomics, W2016, S2013, W2013, & W2011  
Advanced Mathematical Economics, F2015  
Intermediate Microeconomics, W2015, F2012, & F2010  
Game Theory, W2014  
Introduction to Mathematical Economics, W2011

## Research Grants Received:

Ontario Graduate Scholarship, 2016 - 2017  
Graduate Scholarship in Economics, 2012 - 2016  
Board of Graduate Studies Research Scholarship, 2015, 2013, & 2012

## Conferences/Seminars:

50th Annual Conference of the Canadian Economics Association, University of Ottawa, June 2-5, 2016  
Internal Seminar Series, University of Guelph, January 25, 2016  
49th Annual Conference of the Canadian Economics Association, Ryerson University, May 28-31, 2015

## Programming:

Python, R, and L<sup>A</sup>T<sub>E</sub>X

## References

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## Dissertation Chapter Abstracts

### **The Impact of Spatial Price Differences on Oil Sands Investments (Job Market Paper)**

In this article, a two-factor real options model is developed to examine the impact spatial price differences have on the value of an oil sands project and the incentive to invest. Large, volatile price differences between locations can emerge when demand to ship exceeds capacity limits. This may have a significant impact on policy, production and investment in exporting regions. We assume the price difference between two locations follows a stationary process implying prices in different locations move together. The investment decision is formulated as a linear complementarity problem that is solved numerically using a fully implicit finite difference method. Results show the value of an oil sands project and the incentive to invest in a new project will increase when price differences decrease. Surprisingly, the standard deviation of the price difference has very little impact on project value or the incentive to invest.

### **Crude Oil Spatial Price Dynamics: A Cointegration Approach**

This article examines the spatial pricing relationship between weekly crude oil spot prices using cointegration analysis that allows for multiple endogenously determined structural breaks. Particular focus is given to the relationship between land-locked North American crude oils (WTI and WCS) and international benchmarks with access to tidewater (Brent, Dubai Fateh, and Mexican Maya). The number of breaks is determined using a sequential testing procedure proposed by Kejriwal and Perron (2010) and the break dates are estimated using the Bai and Perron (2003) algorithm. Results indicate crude oil prices, for similar and different quality crude oils, are cointegrated with multiple structural breaks. It appears that constrained infrastructure caused from the rapid increase in unconventional crude oil production in North America caused the relationship between land-locked crude oils and tidewater crude oils to change over the sample period causing land-locked crude oils to be discounted relative to similar quality tidewater crude oils.