



# Graduate Seminar

Department of  
Economics and Finance

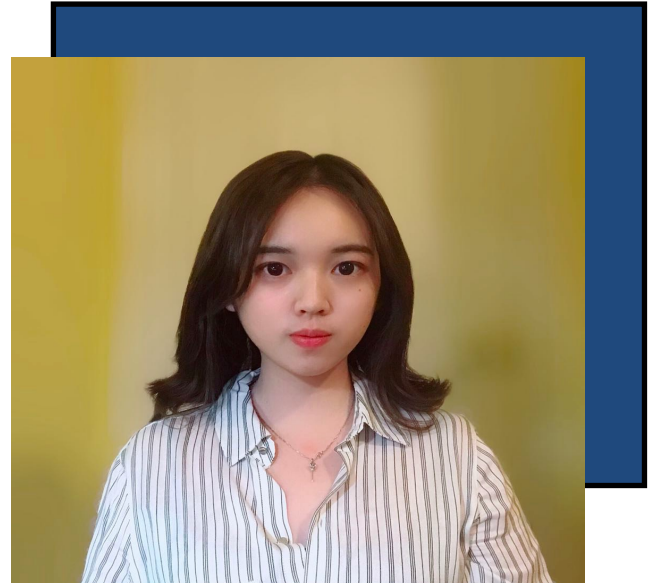
Gordon S. Lang School  
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Second Reader: Francis Tapon



**Title: The impact of rankings information on improving performance**

Most of the research in the past focusing on the correlation between ranking information and relative performance has been conducted in the laboratory where the experimental situation is difficult to simulate exactly the same as the real scene, so it is more likely to stay at the theoretical level. This project takes the actual working environment to study the content, which is aimed at checking the robustness of Altanchimeg Alгаа's study last year by repeating the exercise with the same subjects. To be specific, the influence of ranking information on workers' productive efficiency will be studied by analyzing the data obtained from the company, that is, the number of parts produced by workers in traditional production in Mongolia. And as many relevant studies, public ranking information can stimulate workers' work efficiency so they can produce more parts than before. That's to say, ranking information has a positive impact on the performance of workers, which is also proved in the analysis of the following results of this paper.

Keywords: ranking information, relative performance, productive efficiency.

**Date: Friday August 16th 2019**

**Time: 1:00 PM**

**Room: Mackinnon 720**

