
On the Single Source/Sole Source Form, there is a scenario of “exceptionally advantageous circumstances”. I negotiated with my supplier and get an exceptionally good discount, can I select this?

The scenario of “exceptionally advantageous circumstances” refers to the circumstances of taking advantage of the rare opportunities such as the supplier is in situation of bankruptcy or receivership. Getting a good discount as result of negotiation doesn’t fall into this category.

Negotiation is an effective way in seeking better value from suppliers but cannot justify single source or sole source.

Category:

- [Procurement/Payables](#) [1]

Source

URL:<https://www.uoguelph.ca/finance/single-sourcesole-source-form-there-scenario-%E2%80%9Cexceptionally-advantageous-circumstances%E2%80%9D-i-negotiated>

Links

[1] <https://www.uoguelph.ca/finance/taxonomy/term/107>