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**On the Single Source/Sole Source Form, there is a scenario of “exceptionally advantageous circumstances”. I negotiated with my supplier and get an exceptionally good discount, can I select this?**

The scenario of “exceptionally advantageous circumstances” refers to the circumstances of taking advantage of the rare opportunities such as the supplier is in situation of bankruptcy or receivership. Getting a good discount as result of negotiation doesn’t fall into this category.

Negotiation is an effective way in seeking better value from suppliers but cannot justify single source or sole source.

**Category:**

- [Procurement/Payables](#) [1]

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**Source**

**URL:**<https://www.uoguelph.ca/finance/single-sourcesole-source-form-there-scenario-%E2%80%9Cexceptionally-advantageous-circumstances%E2%80%9D-i-negotiated>

**Links**

[1] <https://www.uoguelph.ca/finance/taxonomy/term/107>