March 2016 Endowment Quarterly Investment Report

Performance Review

University of Guelph Endowment Funds 1st Quarter 2016

Prepared by: Pavilion Advisory Group Ltd. 1250 René-Lévesque Blvd. West, Suite 4030 Montreal, Quebec H3B 4W8 Canada

Endowment Funds Results Overview

(Gross Returns for the 12 months ended March 31st, 2016)

The Total Endowment Funds lost 3.3% over the last 12 months, underperforming their hedged benchmark by 1.3% and their unhedged benchmark by 2.0%.

Canadian Equity U.S. Equity

- The Canadian equity portfolio lost 8.5% over the past year, 1.9% below the return of the S&P/TSX index.
- Burgundy is responsible for the bulk of the underperformance, with lower returns and a higher dollar allocation. Sionna matched the S&P/TSX return over 1 year (-6.6%).
- The lack of dedicated small cap exposure helped returns as small caps underperformed large caps by 0.6% over the past year.

Non-North American Equity

- In Canadian dollars, non-North American equities outperformed Canada but lagged the U.S. with a return of -6.4% for developed markets. Emerging markets lost 9.8% over the past year.
- The developed markets managers (with 20.4% of the total Endowment funds) both beat the MSCI EAFE. Tweedy Browne did well in falling markets with an outperformance of 3.4%, while LSV beat the index by a smaller but significant 1.1%.
- The emerging markets manager (LSV) lagged the MSCI Emerging Markets index by 2.3% over the past year, although it outperformed from 2012 to 2014.

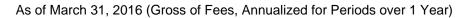
U.S. Equity

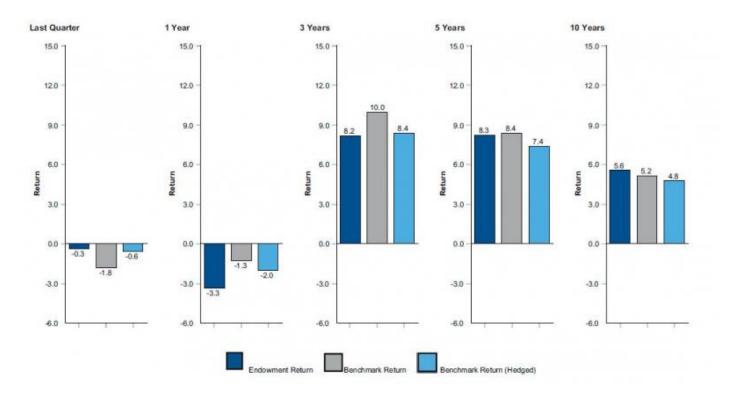
- U.S. equity markets performed well in Canadian dollar terms with a 1-year return of 3.9% for the S&P500.
- However, the Endowment's U.S. equity investments did not perform as well, with a return of -0.2%.
- The U.S. large cap manager (Fiduciary) lagged the S&P500 index by 1.7%, and the mid cap mandate managed by Wedge lagged its benchmark by 3.4%. The sole outperformer was Wedge's small cap strategy, which beat the Russel 2000 Value Index by 5.2% over the past year.

Fixed Income

- The Canadian fixed income portfolio is indexed to the FTSE TMX Universe and, as expected, closely matched its return of 0.8%.
- The cash return was negative due to losses on internal foreign exchange transactions.
- The infrastructure portfolio managed by Brookfield outperformed its index by 2.6% over the past year. Short-term returns should be interpreted with caution due to important foreign exchange fluctuations.

Total Endowment Portfolio Vs Endowment Policy Benchmark Benchmark





Returns are presented gross of fees in CAD.

Endowment Policy Benchmark: 27.5% FTSE TMX Bond Universe + 5% Infrastructure (CPI+5%) + 20% S&P/TSX Composite + 25% S&P 500 (\$CAD) + 17.5% MSCI EAFE Net (\$CAD) + 5% MSCI Emerging Markets Index. The Hedged Endowment Policy Benchmark has the same composition as the Endowment Policy Benchmark, but all foreign indices are 50% hedged back to Canadian dollars.

Annualized Asset Class Performance

As of March 31, 2016 (Gross of Fees) Annualized Asset Class Performance	Allocation	Perfo	rmance(%)						
	Market % of Value portfo (\$)	Year lioDate	to 1 Yea	r 2 Yea	rs3 Yea	ars4 Yea	ars5 Yea	ars6 Yea	ars7 Yea	rs8`
ar	anadi 58,153, 17.7 753	5.7	-8.5	-2.6	4.5	6.8	4.0	6.1	10.1	4.8
S	luity ≩P/TS Com	4.5	-6.6	0.0	5.0	5.3	2.1	4.9	9.6	3.2



posite									
Index									
Relativ	1.2	-1.9	-2.6	-0.5	1.5	1.9	1.2	0.5	1.6
e Perfor									
mance		0.0	44.0	40.0	00.4	47 4	47.0	40.7	40
US 80,963, 24.6	-3.9	-0.2	14.2	19.6	20.1	17.4	17.8	19.7	13
Equity 275 S&P	E 7	2.0	15.0	21.1	10.0	18.1	16.8	17 /	4.4
500	-5.7	3.9	15.9	21.1	19.8	10.1	10.0	17.4	11
Relativ	1.8	-4.1	-1.7	-1.5	0.3	-0.7	1.0	2.3	2.1
e Perfor	1.0	7.1	1.7	1.0	0.0	0.7	1.0	2.0	2.1
mance									
Non- 67,178, 20.4	-8.1	-3.6	3.9	11.9	13.2	11.0	10.6	12.9	6.4
North A 407									
merican									
Equity									
MSCI	-9.7	-6.4	3.2	10.7	11.4	8.3	7.8	10.1	3.2
EAFE									
(net)									
Relativ	1.6	2.8	0.7	1.2	1.8	2.7	2.8	2.8	3.2
e Perfor									
mance		10.4	1.0	2.4	4.4	0.0	N1/A	N1/A	N1/
Emergi 15,986, 4.9 ng 197	-1.1	-12.1	1.0	3.1	4.1	2.2	N/A	N/A	N/ <i>i</i>
ng 197 Markets									
Equity									
MSCI E	-1.6	-9.8	2.1	3.8	3.9	1.8	3.7	9.0	2.2
mergin		0.0		0.0	0.0		0	0.0	
g									
Markets									
Index									
Relativ	0.5	-2.3	-1.1	-0.7	0.2	0.4	N/A	N/A	N//
e Perfor									
mance									
Canadi 85,121, 25.9	1.4	0.8	5.5	4.0	4.2	5.3	5.3	5.8	5.5
an 431									
Fixed									
Income FTSE	1.4	0.8	5.4	3.9	4.0	5.1	5.1	5.1	5.1
TMX	1.4	0.8	5.4	3.9	4.0	5.1	5.1	5.1	5.1
Canada									
Univers									
e Bond									
Index									
Relativ	0.0	0.0	0.1	0.1	0.2	0.2	0.2	0.7	0.4
e Perfor									
mance									
Infrastr 18,657, 5.7	-6.8	9.1	17.5	N/A	N/A	N/A	N/A	N/A	N//
ucture 084	. –	a =	• •	. .		o -	a –	a –	
CPI +	1.5	6.5	6.3	6.4	6.3	6.5	6.7	6.7	6.6
5% Bolotiv	0.0	26	14.0	N1/A	N1/A	N1/A	N1/A	N1/A	N1/
Relativ e Perfor	-8.3	2.6	11.2	N/A	N/A	N/A	N/A	N/A	N/ <i>i</i>
mance									
Internal 163,43 0.0	-0.3	-0.2	-1.4	-1.8	-1.4	0.2	1.6	1.4	1.4
							-		



Cash 3 FTSE TMX	0.1	0.5	0.7	0.8	0.9	0.9	0.9	0.8	1.0
Canada 91 Day T-Bill Relativ	-0.4	-0.7	-2.1	-2.6	-2.3	-0.7	0.7	0.6	0.4
e Perfor	••••								
mance Total E 328,88 100.0 ndowm 1,208 ent (Net of	-0.5	-3.9	3.9	7.6	8.9	7.7	8.4	10.5	6.3
Fees) Endow ment Policy Bench	-1.8	-1.3	6.7	10.0	9.9	8.4	8.7	10.8	6.1
mark									
Relativ e Perfor	1.3	-2.6	-2.8	-2.4	-1.0	-0.7	-0.3	-0.3	0.2
mance									
Endow	-0.6	-2.0	5.5	8.4	8.7	7.4	8.0	10.3	5.6
ment									
Policy Bench									
mark (H									
edged)									
Relativ	0.1	-1.9	-1.6	-0.8	0.2	0.3	0.4	0.2	0.7
e Perfor	-	-	-		-		-	-	
mance									
Total E 328,88 100.0	-0.3	-3.3	4.5	8.2	9.5	8.3	9.0	11.1	6.9
ndowm 1,208									
ent (Gross									
of									
Fees)									
Endow	-1.8	-1.3	6.7	10.0	9.9	8.4	8.7	10.8	6.1
ment									
Policy									
Bench mark									
Relativ	1.5	-2.0	-2.2	-1.8	-0.4	-0.1	0.3	0.3	0.8
e Perfor	1.0	2.0	2.2	1.0	0.4	0.1	0.0	0.0	0.0
mance									
Endow	-0.6	-2.0	5.5	8.4	8.7	7.4	8.0	10.3	5.6
ment									
Policy									
Bench mark (H									
mark (H edged)									
Relativ	0.3	-1.3	-1.0	-0.2	0.8	0.9	1.0	0.8	1.3
e Perfor		-	-						
mance									

Endowment Policy Benchmark: 27.5% FTSE TMX Bond Universe + 5% Infrastructure (CPI+5%) + 20% S&P/TSX Composite + 25% S&P 500 (\$CAD) + 17.5% MSCI EAFE Net (\$CAD) + 5% MSCI Emerging Markets Index. The Hedged Endowment Policy Benchmark has the same composition as the Endowment Policy Benchmark, but all foreign indices are 50% hedged back to Canadian dollars.

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Cash amounts and percentages presented exclude residual manager cash balances and currency overlay (currency hedging).

Annual Asset Class Performance

(Gross of	,	Performar		Dorforn	nance(%)					
Annual As						Apr-2010	Apr-2009	Apr-2008	Apr-2007	Apr-2006
•	То	To	To	То	То	То	То	То	То	То
			-							Mar-2007
Canadian		3.6	20.2	14.2	-6.7	17.2	37.6	-25.5	-0.2	13.1
Equity										
S&P/TSX		6.9	16.0	6.1	-9.8	20.4	42.1	-32.4	4.0	11.4
Composit										
e Index				.	.					. –
Relative		-3.3	4.2	8.1	3.1	-3.2	-4.5	6.9	-4.2	1.7
Performa										
nce		~~~~				40.0			<u> </u>	
US	-0.2	30.6	31.4	21.6	7.2	19.6	31.6	-22.6	-20.9	14.2
Equity		00 4	~~~	40.0		40 5				40 5
S&P 500		29.4	32.2	16.0	11.5	10.5	21.2	-24.1	-15.5	10.5
Relative		1.2	-0.8	5.6	-4.3	9.1	10.4	1.5	-5.4	3.7
Performa										
nce		40.0	~~~	47.0	~ ~		07.0		45.0	40.0
Non-	-3.6	12.0	29.6	17.0	2.9	8.7	27.2	-29.5	-15.6	13.9
North										
American										
Equity	0.4	40 7	07 5	40.0	0.0		05.0	04.4	40.4	40.0
MSCI	-6.4	13.7	27.5	13.3	-3.2	5.5	25.0	-34.4	-13.4	18.8
EAFE										
(net)		4 7	0.4	0.7	C 4	0.0	0.0	4.0	0.0	4.0
RelativeP		-1.7	2.1	3.7	6.1	3.2	2.2	4.9	-2.2	-4.9
erforman	3									
e Emoraiaa	10.4	10.1	7.0	<u> </u>	F 4	N/A	N/A	N/A	N/A	N1/A
Emerging Markets	-12.1	16.1	7.6	6.9	-5.1	IN/A	IN/A	IN/A	IN/A	N/A
Equity MSCI	0.0	15.7	7.3	4.2	6.0	13.5	46.0	24.0	8.2	10.6
	-9.8	15.7	1.3	4.2	-6.0	13.5	46.9	-34.9	8.Z	19.6
Emerging										
Markets										
Index Relative	2.2	0.4	0.3	2.7	0.9	N/A	N/A	N/A	N/A	N/A
Performa	-	0.4	0.3	2.1	0.9	IN/A	IN/A	IN/A	IN/A	IN/A
nce Canadian	0.8	10.4	1.0	4.9	10.0	5.3	8.4	3.5	4.7	5.3
	0.0	10.4	1.0	7.3	10.0	5.5	0.4	5.5	7.1	0.0



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Fixed Income FTSE TMX Canada Universe Bond Index	0.8	10.3	0.8	4.5	9.7	5.1	5.1	4.9	5.8	5.5
Relative Performa nce	0.0	0.1	0.2	0.4	0.3	0.2	3.3	-1.4	-1.1	-0.2
Infrastruc	t9.1	26.5	N/A							
ure CPI + 5% Relative Performa nce	2.6	6.2 20.3	6.4 N/A	6.2 N/A	7.0 N/A	8.2 N/A	6.5 N/A	6.1 N/A	6.5 N/A	7.5 N/A
Internal Cash	-0.2	-2.6	-2.7	-0.1	6.9	8.9	0.0	2.1	N/A	N/A
FTSE TMX Canada 91 Day T Bill	0.5	0.9	1.0	1.0	0.9	0.8	0.3	2.4	4.6	4.2
Relative Performa nce		-3.5	-3.7	-1.1	6.0	8.1	-0.3	-0.3	N/A	N/A
Total Enc owment (Net of Fees)	1 -3.9	12.3	15.4	13.0	2.9	11.9	24.4	-19.2	-10.3	12.0
Endowme nt Policy Benchma rk		15.2	16.9	9.5	2.9	9.9	24.9	-22.0	-8.4	12.6
Relative Performa nce		-2.9	-1.5	3.5	0.0	2.0	-0.5	2.8	-1.9	-0.6
Endowme nt Policy Benchma rk	I	13.6	14.5	9.7	2.4	10.9	24.9	-22.0	-8.4	12.6
(Hedged) Relative Performa	-1.9	-1.3	0.9	3.3	0.5	1.0	-0.5	2.8	-1.9	-0.6
nce Total Enc owment (Gross of Fees)		13.1	15.9	13.6	3.4	12.4	25.2	-18.8	-10.0	12.3
Endowme nt Policy Benchma		15.2	16.9	9.5	2.9	9.9	24.9	-22.0	-8.4	12.6
rk Relative	-2.0	-2.1	-1.0	4.1	0.5	2.5	0.3	3.2	-1.6	-0.3



Published on Financial Services (https://www.uoguelph.ca/finance)

Performa nce Endowme-2.0 nt Policy Benchma	13.6	14.5	9.7	2.4	10.9	24.9	-22.0	-8.4	12.6
rk (Hedged) Relative -1.3 Performa nce	-0.5	1.4	3.9	1.0	1.5	0.3	3.2	-1.6	-0.3

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The Endowment Policy Benchmark (Hedged) has the same components as the Endowment Policy Benchmark, but all foreign indices are 50% hedged back to Canadian dollars.

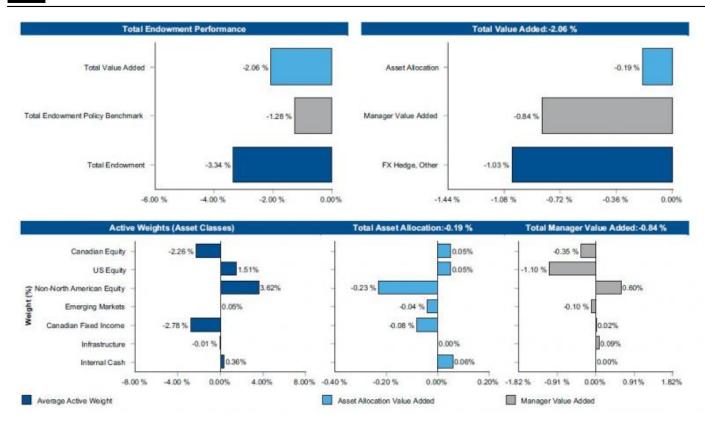
Performance Attribution

Total Endowment Funds Vs Endowment Policy Benchmark

1 Year Ending March 31, 2016

March 2016 Endowment Quarterly Investment Report

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The Benchmarks do not assume currency hedging.

"Other" includes the effects of all other factors on the Total Endowment's relative returns, including rebalancing and residual trading activity.

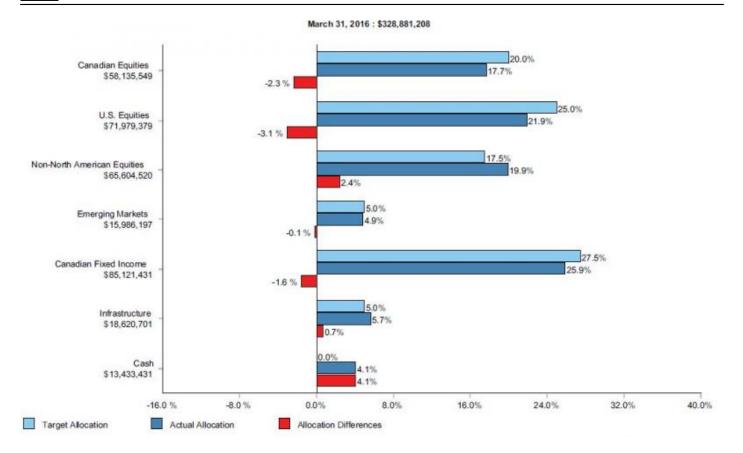
Endowment Asset Mix

Actual Allocation vs. Investment Policy Allocation

As of March 31, 2016



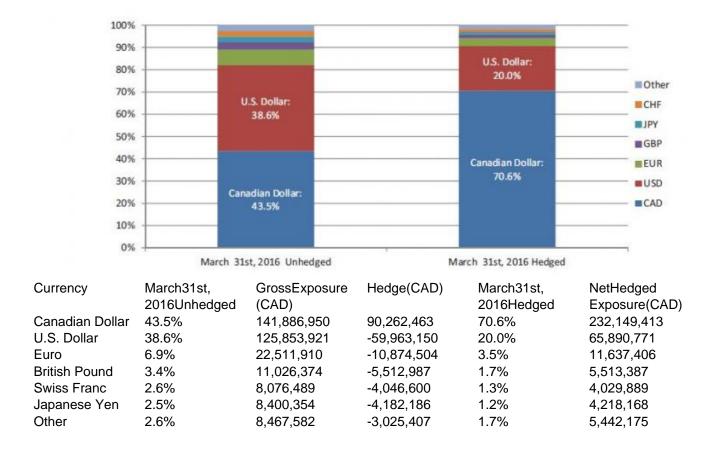
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Note: This actual allocation displays the aggregate managers' holdings regardless of their mandate. Cash includes internal cash directly owned by the Endowments and manager residual cash balances (data from CIBC Mellon).

Endowment Currency Exposure

As of March 31st, 2016

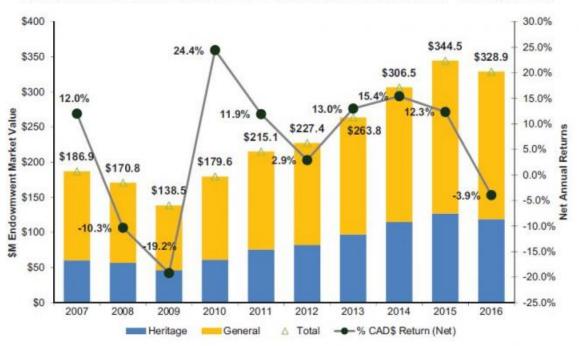


Note: The Net Hedged Exposure equals the fund's original currency exposure to its total investments (Gross Exposure) plus the currency hedge implemented by Mesirow,

which is designed to protect the Endowment funds from excessive foreign currency fluctuations.

Growth of Endowment Assets

March Market Values and Net 1-Year Returns to March 31st of Each Year



March Market Values and Net 1-Year Returns to March 31st of Each Year

Over the last 12 months the total Endowment portfolio decreased \$15.6 M to \$337.1 M consisting of:

- Total contributions of \$7.2 M and distributions of \$8.8 M.

- 1-year return (net of investment management fees) of -3.9% compared to 12.3% one year ago.

Source URL: https://www.uoguelph.ca/finance/march-2016-endowment-quarterly-investment-report