

University of Guelph
Notice of Contract Award

As per Article 516 of the Canadian Free Trade Agreement (CFTA) and Article 19.15 of the Canada–European Union Comprehensive Economic and Trade Agreement (CETA), the University of Guelph is notifying the following regarding the procurements covered under the CFTA and CETA.

Date of the Notice: August 1, 2025

For Awards Made In: July 2025

1. International Recruitment & Support Services in India

- a) Supplier: MM Advisory Services
- b) Procurement Process: Limited Tendering
- c) Estimated Total Procurement Value: \$250,000
- d) Award Date: July 3, 2025
- e) Reason for Award: provision #5c, due to an absence of competition for technical reasons. (CFTA Article 513, 1, (b), (iii)) (CETA Article 19.12, 1, b, iii)

2. Reagents & Consumables

- a) Supplier: Roche Diagnostics
- b) Procurement Process: Non-Application
- c) Estimated Total Procurement Value: \$175,000
- d) Award Date: July 3, 2025
- e) Reason for Award: provision 13: Procurement of a good, a service, or any combination thereof, with a view to commercial sale or resale, or for use in the production or supply of a good or service for commercial sale or resale (CFTA Article 504, 2, (b), CETA Article 19.2, 2, a, ii)

3. LINC Technical Manager services

- a) Supplier: Botha, Pieter
- b) Procurement Process: Limited Tendering
- c) Estimated Total Procurement Value: \$143,500
- d) Award Date: July 3, 2025
- e) Reason for Award: provision #6: For additional deliveries by the original supplier of goods or services that were not included in the initial procurement, if a change of supplier for such additional goods or services (below (i) and (ii) must both apply): (i) cannot be made for economic or technical reasons such as requirements of interchangeability or interoperability with existing equipment, software, services, or installations procured under the initial procurement; and (ii) would cause significant inconvenience or substantial duplication of costs for the procuring entity.
CFTA Article 513, 1, (d)
CETA Article 19.12, 1, e

4. 3-year Supply of Hay & Straw
 - a) Supplier: Alton, Steve
 - b) Procurement Process: RFP
 - c) Estimated Total Procurement Value: 360,000.00
 - d) Award Date: July 8, 2025
 - e) Reason for Award: RFP-2025010 – Top Scoring Respondent
5. 3-Year Supply of Hay & Straw
 - a) Supplier: Fox Farm Solutions
 - b) Procurement Process: RFP
 - c) Estimated Total Procurement Value: \$150,000
 - d) Award Date: July 8, 2025
 - e) Reason for Award: RFP-2025010 – Top Scoring Respondent
6. International Recruitment Services
 - a) Supplier: ApplyBoard Inc.
 - b) Procurement Process: Limited Tendering
 - c) Estimated Total Procurement Value: \$250,000
 - d) Award Date: July 10, 2025
 - e) Reason for Award: 5c, due to an absence of competition for technical reasons. (CFTA Article 513, 1, (b), (iii)) (CETA Article 19.12, 1, b, iii)
7. Guardian 600RXL bandsaw
 - a) Supplier: Guardian Bandsaws US LLC
 - b) Procurement Process: RFP
 - c) Estimated Total Procurement Value: \$154,500 USD
 - d) Award Date: July 14, 2025
 - e) Reason for Award: RFP 2025026
8. FossCare Renewal, Parts,Service Calls & Labour AS NEEDED for the FOSS Manufactured Milk
 - a) Supplier: Foss North America
 - b) Procurement Process: Non-Application
 - c) Estimated Total Procurement Value: \$200,000 USD
 - d) Award Date: July 14, 2025
 - e) Reason for Award: provision 13: Procurement of a good, a service, or any combination thereof, with a view to commercial sale or resale, or for use in the production or supply of a good or service for commercial sale or resale (CFTA Article 504, 2, (b), CETA Article 19.2, 2, a, ii)
9. Reagents and consumables for automated milk analyzers, Milkoscans, Bactoscans, and Fossomatics
 - a) Supplier: Foss North America
 - b) Procurement Process: Non-Application
 - c) Estimated Total Procurement Value: \$200,000 USD

- d) Award Date: July 14, 2025
- e) Reason for Award: provision 13: Procurement of a good, a service, or any combination thereof, with a view to commercial sale or resale, or for use in the production or supply of a good or service for commercial sale or resale (CFTA Article 504, 2, (b), CETA Article 19.2, 2, a, ii)

10. 3-Year subscription to a web-hosted, investigative lookup tool

- a) Supplier: Kharon
- b) Procurement Process: Limited Tendering
- c) Estimated Total Procurement Value: \$94,367.82 USD
- d) Award Date: July 16, 2025
- e) Reason for Award: Provision 6: For additional deliveries by the original supplier of goods or services that were not included in the initial procurement, if a change of supplier for such additional goods or services (below (i) and (ii) must both apply):
 - (i) cannot be made for economic or technical reasons such as requirements of interchangeability or interoperability with existing equipment, software, services, or installations procured under the initial procurement; and
 - (ii) (ii) would cause significant inconvenience or substantial duplication of costs for the procuring entity.
CFTA Article 513, 1, (d)
CETA Article 19.12, 1, e

11. Modelling work for the management of Great Lakes ecosystems

- a) Supplier: InSileco Inc.
- b) Procurement Process: Limited Tendering
- c) Estimated Total Procurement Value: \$154,720.00
- d) Award Date: July 17, 2025
- e) Reason for Award: 5c: due to an absence of competition for technical reasons (CFTA Article 513, 1, (b), (iii))

12. Element AVITI System

- a) Supplier: Element Biosciences Inc.
- b) Procurement Process: Non-Application
- c) Estimated Total Procurement Value: \$371,000
- d) Award Date: July 17, 2025
- e) Reason for Award: provision 13: Procurement of a good, a service, or any combination thereof, with a view to commercial sale or resale, or for use in the production or supply of a good or service for commercial sale or resale (CFTA Article 504, 2, (b), CETA Article 19.2, 2, a, ii)

13. Services related to recovery of OER costs

- a) Supplier: Deloitte Management Services LP
- b) Procurement Process: Collaborative Contract
- c) Estimated Total Procurement Value: \$350,000
- d) Award Date: July 17, 2025
- e) Reason for Award: OECM-2024-453-01

14. Vario MAX Cube Elemental Analyzer

- a) Supplier: Elementar Americas Inc.
- b) Procurement Process: RFP
- c) Estimated Total Procurement Value: \$138,617.88
- d) Award Date: July 18, 2025
- e) Reason for Award: RFP2025011

15. Consultant Services Superior Plant Upgrading & Distribution

- a) Supplier: Canlead Solutions
- b) Procurement Process: RFP
- c) Estimated Total Procurement Value: \$149,600
- d) Award Date: July 29, 2025
- e) Reason for Award: RFP2025029

16. Field Research Support Services using CoreDFN

- a) Supplier: Sanborn Head & Associates Inc
- b) Procurement Process: Non-Application
- c) Estimated Total Procurement Value: \$137,564
- d) Award Date: July 31, 2025
- e) Reason for Award: provision 20; Measures necessary to protect intellectual property, provided that the measures are not applied in a manner that would constitute a means of arbitrary or unjustifiable discrimination between Parties where the same conditions prevail or are a disguised restriction on trade; CFTA Article 504, 11, (f)

This notice will remain posted for 30 calendar days. Please direct any inquiries to:

Purchasing Services

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