

RE: SUPPLY MANAGED CONTRACT

Facilities Maintenance Supplies / Services Supplier Managed Contract

Between

Fastenal Canada Ltd.

&

The University of Guelph

c/o Purchasing Services

Contract Number: SMC-2011-56

TO OUR VALUED NEW PARTNER, THE UNIVERSITY OF GUELPH:

On behalf of Fastenal Canada, we are extremely excited to have partnered with the University of Guelph as the preferred partner of choice for the facilities maintenance supplies across all University of Guelph Locations. The new contract has already gone into affect as of December 1st, and our team of knowledgeable sales people are ready to start working with all the different facilities across Ontario and are eager to meet with all the personnel that may benefit from this partnership.

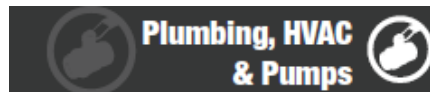
In the coming weeks, one of our representatives from each respective location will be reaching out to you all for a formal introduction on the local level and to learn more about your specific needs and requirements. We have assigned dedicated account specialists to work with each and every campus, department, and research station across Ontario. Our team will do their best to get in touch with as many of you over the coming weeks, but we have also attached a contact sheet should you require immediate assistance. Some of the topics of discussion from our local representation will be to present the following;

- Exchange of All Contact Information
- Fastenal Products & Services Available, and dispersement of Catalog's
- Review of all University of Guelph site specific Departments, locations, and purchasing officers
- Fastenal VENDING Program Introduction
- Development of Service Schedule Required by Site
- Assess Need for Vendor Management Solutions
- Obtain "Critical" or "Core Items" List from Specific Sites

We look forward to meeting you all hope to have an opportunity to be your primary supplier for all your maintenance supplies and needs through all of Ontario.

Team (Blue) Fastenal.

Fastenal Canada products spans over 996,000 unique store keeping units (SKU's). This vast product offering includes our standard stocked inventory as well as special items that our stores have stocked to meet the University of Guelph's needs. Can't find it? We'll source and stock it for you.



PLEASE ASK YOU LOCAL REPRESENTATIVE ABOUT:

Fastenal Vending Solutions

Introduction Video: <http://www.fastenal.com/web/services.ex?action=FAST5000>

Inventory Management Solutions

Online Link: <http://www.fastenal.com/web/services.ex?action=MM>

Online Ordering

www.fastenal.com

Printed All-Inclusive Catalog

Provided by Local Sales Representative

For all order inquiries, service needs, and questions please contact your local representative;

University of Guelph
Guelph Campus

PLUS ALL Local Research Station(s)

FASTENAL GUELPH

Service Rep: Rob Jones

55 Woodlawn Rd.

Guelph, ON N1H 1G8

P: (519)767-0748

F: (519)767-1888

ongue@stores.fastenal.com

University of Guelph
Ridgetown Campus

PLUS ALL Local Research Station(s)

FASTENAL CHATHAM

Service Rep: Joey Kloostra

1045 Richmond St. Unit#1

Chatham, ON N7M 5j5

P: (519)358-7654

F: (519)358-7657

oncha@stores.fastenal.com

University of Guelph
Alfred Campus

PLUS All Local Research Station(s)

FASTENAL OTTAWA (1)

Service Rep: Nicholas Workman

505 Industrial Avenue, Bay 1

Ottawa, ON K1G 0Z1

P: (613)745-9022

F: (613)745-9688

onott@stores.fastenal.com

University of Guelph
Kemptville Campus

PLUS ALL Local Research Station(s)

FASTENAL OTTAWA (2)

Service Rep: Matthiew L'Ecuyer

6 Bexley Place Unit 102

Ottawa, ON K2H 8W2

P: (613)288-1470

F: (613)288-2249

onot1@stores.fastenal.com

University of Guelph
Simcoe Campus

PLUS All Local Research Station(s)

FASTENAL SIMCOE

Service Rep: Patrick Murphy

507 Queensway West, Unit #1

Simcoe, ON N3Y 4L2

P: (519)429-3523

F: (519)429-3570

onsim@stores.fastenal.com

University of Guelph
Vineland Campus

PLUS ALL Local Research Station(s)

FASTENAL SAINT CATHARINES

Service Rep: Richard Bell

94 Dunkirk Rd. Units 9&10

Saint Catharines, ON L2P-3H4

P: (905)984-6965

F: (905)984-6590

onstc@stores.fastenal.com