HFTM/HAFA Alumni Association - Board of Directors Meeting Tuesday, May 17, 2016 at 6:00pm

1. Attendance

Present: Melody Lau, Adam Fikis, Heidi Wilker, Lora Bender, Nicole Chan, Chris Moulon,

Dave Grant, Nina Mueller, Statia Elliot, Yonnie, Karen

Absent: Daniel Chung, David Humfrey

Present new: Chris (Alumni Advancement Manager) replacing Kathy who will be

removed from the email list.

2. Last meeting Minutes

Nina sent meeting notes to Lisa Fodor today, she had forgotten to do so in March.

3. Financials

Investment fund:

- The investment fund income did not perform as strong as last year with a 50% reduction. However, it still sustained enough to cover the other expenses.

Golf Tournament

- Registration income this year is clearly lower than previous three years, but cost saving from Golf Club's offer and sponsorship mitigated the loss.
- Heidi mentioned the 2014 cost is not correct, should have been well over \$5000 for profit, asked Chris to have those changes made.
- With revamp on our events planning, this financial outcome may improve this year
- Daniel will reflect on budget for the event further to see what can be done.

Fall AGM Cost:

- For some reason it's classed at Miscellaneous expense, looking to have this changed as it should be an independent cost.

Other Miscellaneous:

- Board meeting cost grew a lot (120% from last year) in comparison to last year's ledger, this is an area that Daniel is going to confirm with Joyce.
- One undergraduate scholarship seems to be missing from the financials for \$1000.00, Chris will speak with Daniel to confirm.
- Areas of concern: board of directors meeting conference phone cost is \$1200. Would like to try different options to save this money for next year, i.e. skype, facetime, etc, with this money going directly to a student scholarship instead.
- May 2017 give out the Brenda Yorke scholarship again—applications would be due January 2017 in recognition of an MBA candidate

4. Fall Social

Location Options:

- Last few years: AGO, Four Seasons, Trump cost approx. is \$3500
 - Looking to stay within this range
- 2016 Options: Distillery District, Steamwhistle (\$1550 for a Wednesday) & Ripley's
 - Ripley's is quite expensive and the room sizes aren't overly conducive, either too small or too big.
 - Steamwhistle would be the gallery option with the long bar; Lora is waiting for them to get back to her on additional details. Cost is reasonable.
 Drawback: tours are running until 6pm so set up would be harder
 - Cactus Club Café Upstairs? Too much money and doesn't have a separate space.
- Top choice currently: Steamwhistle
- Social Media: Put a call out to Alumni for additional venue ideas and connections
 - o Looking to draw on Alumni to try and help with keeping event costs down
 - Nina to email everyone a wording for this
- Ideas: 180 degrees restaurant Dave will look but thinks it will be much too expensive.

Alumni Awards Committee

- Lora to be the liaison to the committee; ex-officiolo member (non-voting) in order to be a tie-break
- Looking for 5 voting members
 - Suggestions: Ask past award winners, they can be located anywhere
 - All committee members to send two email contacts to Lora who may consider being members by June 1, 2016
 - Lora to reach out to these Alumni contacts after June 1, 2016 to form the committee
 - Social Media: Call out for 5 people to become part of the committee Nina to word and send to all committee members for approval.
- Award nomination deadline: Sept 26, 2016 none have been received as of yet.
 - Social Media: Nina to put another call to action out.
- Social Media: Make sure we advertise the event and nominations together once the place has been set.

5. Golf Tournament/Networking Dinner

- Golf Package Cost: \$190 (18-holes, a light lunch, dinner, access to driving range)
 - Price has increased \$20 from last year since it went from breakfast/lunch to lunch/dinner
 - o Only dinner cost: \$60
- We are hoping the shift in time will increase attendance and support
 - o Using Ryerson's successful golf tournament as an example
- Social Media: Stress that is a fundraising event, trying to hit that home

- Explain where the money is going for student scholarships
- Chris changed wording "supporting the next generation of hospitality leaders"
 - Having a strong call to action
 - Wanted to shift the invitations so right from the start its more clear what we are doing
- Online registration form is up and they have to test it Heidi asked to send it out by June 1, 2016 – Chris is going to double check and let us know if this is possible, it was scheduled for beginning of June already.
- Hornblower to be sent out soon with our Ad advertising our events
- Tee-off start 1:00pm (no longer a shot-gun start), Chris to update on the online registration
 - o If there are over 60 golfers it will be changed to a shot-gun start
 - There will be approximately 2 hours downtime for people what will we be doing to entertain them – food for thought.
 - Opportunity to network here drinks will be available.
- Heidi to send Chris upgraded HTFM reworked graphic for evite
- Aim to have student volunteers and in addition have a student or alumni who has received the scholarship in the past to try and tie in the relationship that was built
 - Chris will give us the names of those who have won these scholarships in the past
 - o Idea: put up pictures of this years winners if they are unable to attend
- Heidi and Dave ask everyone on the board to ask 5 people to promote the event and attend the dinner and reach out to 3 more for sponsorship opportunities
- Social Media: Get as much info out there as possible each member to share the information on their own social media pages.
- Sponsorship opportunities: see facebook post with amounts
 - Looking to nail some sponsorship by the end of June
- Thinking of having a plaque or a trophy with major sponsor name for golf winners
- Spa idea: was to target a school to send RMT's from schools as part of the training for the golfers and or dinner attendees
 - o The school that was doing it no longer does it
 - Possibly look at it as an activation instead this year and reconsider for next year
- Make the dinner an Appreciation dinner for Valerie Allen
 - Discussed and thought it could distract from the event itself i.e. trying to do too much at once with the golf tournament
 - Want to keep the messaging consistent for the event
- Create a google document of who you are reaching out to so we don't all ask the same people
- Student Members to network with the students and help to get the word out within Guelph
 - Could be difficult as the school year is just starting

6. Succession Planning

- Heidi is going to step down as chair of the Golf Tournament for 2017 and Dave is going to take over as Chair
- Melody is finishing her two year term as President; Adam Fikis to take over
- Role that needs filling:
 - VP role needs to be filled by fall social
 - Committee to send Adam any recommendations, if not, he will write up a blurb and put it out on social media
 - o Daniel to stay as financials? Adam to confirm with him.

7. New Alumni Advancement Manager (Welcome) – Chris Moulton

- New to the role; graduate of 2005 B.Comm

8. School Update

- 2019 is the 50th anniversary of the school
- Statia building a committee for this event asking Valerie Allen to join (retired faculty), current faculty, Heidi will take part, alumni from each decade?
- Looking for approximately 6-7 members
- The new MAC hall should be opening this Summer, it is going to be amazing building that has mixed existing structure with a modern twist
 - Classes in this building are scheduled to start in the Fall

Career Night

- January 17, 2017
- Chris Reached out to doing it in Mac Hall
 - o Challenge would be that it is stretched throughout the building
 - Chris went ahead and booked some of the rooms for this already

Alumni Weekend – June 11th

- Tours of the building will be available
- If anyone would like to give tours; contact Chris
- Chris will be sending the committee the information

Student Update

- Yonnie (President) & Karen (VP) have joined the meeting new student council members
- First event: orientation, no date has been set yet; organizing committee has coordinating
- Happy to help with social media have asked them to send out an update for graduates to join the Alumni Facebook Group
- Convocation: June 13th; Chris needs people to help this day Adam and Lora to go

9. General Discussion

- Mailing address for the association needed: Adam's home address to be used
- Next Meeting: early Fall likely September, specifics to follow