Technology Transfer Officer

The University of Guelph is committed to equity in its policies, practices, and programs, supports diversity in its teaching, learning and work environments, and ensures that applications for members of underrepresented groups are seriously considered under its employment equity policy. All qualified individuals who would contribute to the further diversification of our University community are encouraged to apply.

Forbes Ranks U of G Among Canada's Top Employers [1]

Professional and Managerial Group

Technology Transfer Officer

Catalyst Centre, Office of Research

Temporary full-time from approximately June 6, 2016 - June 2, 2017

Hiring #: 2016-0191

Please read the Application Instructions [2] before applying

The mission of the Catalyst Centre is to maximize the economic, social and environmental benefits of University of Guelph inventions and ideas. We do this by transforming our world-class research into innovations that change lives and improve life.

Reporting to the Associate Director of the Catalyst Centre, the Technology Transfer Officer (TTO) role is responsible for working within the Catalyst Centre team to promote and contribute to the commercialization of innovative and inventive research at University of Guelph. Tasks will include contribution to evaluation, intellectual property protection, and market research of inventions derived from industry sponsored, basic, applied, and clinical research. The role is expected to work closely with others in the Catalyst Centre to advance team goals.

Key responsibilities include:

Assist with Commercialization of University Inventions
As part of a team within the Catalyst Centre;

- Encourage and solicit inventions derived from industry sponsored, basic, applied, and clinical research: Participate in evaluation of commercial potential of reported inventions, including: Source and review scientific and patent literature to determine patentability of invention; Research marketplace and speak with potential customers to determine economic potential of invention; Work with senior technology transfer staff and inventors to gain a technical understanding of the applications of the invention; and prepare and complete thorough Technology Evaluation Reports
- Assist in the protection of University intellectual property (“IP”): Aid in determining the most appropriate form of protection (copyright, patent, trademark, etc); and aid in preparing and prosecuting patent applications through to issuance, such as through additional searches or collecting information.
- Market University technologies to local, national and international business: Work with senior technology transfer staff to prepare a marketing strategy and draft materials; Disseminate marketing information through industrial contacts, trade associations, and technical or academic publications, attendance at conferences and meetings; Follow up with interested
contacts by providing additional information; and Prepare and execute Confidentiality Agreements, Material Transfer Agreements or Data Sharing Agreements to facilitate discussions with potential commercial partners.

- License University technologies to local, national and international business: Recommend appropriate royalty structures by analyzing current market norms, preparing revenue projections; Attend and assist senior technology transfer staff with negotiating terms and conditions for agreements; and aid in monitoring licensee performance for compliance with the terms of the agreement.

Communication

- Act as liaison and resource to faculty members, researchers and students for intellectual property issues; Participate in communication and educational outreach programs provided by Catalyst Centre.

Outreach and Special Projects

- Participation and administration of special projects and programs in support of technology commercialization activities; and development of materials and participation in projects related to resource development, processes, reporting, and industry liaison

Requirements of the position include:

- An advanced degree in life or physical sciences (MSc.) is mandatory. Experience in fields related to intellectual property, commercialization of new products and related tasks is a strong asset
- Ability to understand and discuss a wide variety of scientific disciplines, and understand how outcomes may be applied commercially.
- A self-starter who is motivated to work in a dynamic, fast-paced environment;
- Ability to simultaneously manage a range of complex tasks and activities with deadlines;
- Strong interpersonal, negotiation, networking, communication, presentation and entrepreneurial skills;
- Ability to deal with diverse personalities in a calm, courteous, and effective manner;
- Working knowledge of intellectual property protection is an asset.
- Must have a valid class ‘G’ driver’s license. Candidate must be willing and able to travel, with some out of town and overnight travel required.

Classification   P05*

*Tentative evaluation

Posting Date: 2016 05 20
Closing Date: 2016 06 10

Powered by CCS

Source URL (modified on 06/02/2016 - 12:37): https://www.uoguelph.ca/hr/careers-guelph-current-opportunities/technology-transfer-officer

Links
[2] https://www.uoguelph.ca/hr/careers-guelph/how-apply