Strategic Sourcing Specialist

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Professional and Managerial Group

Strategic Sourcing Specialist

Purchasing Services, Financial Services

Temporary full-time from February 1, 2019 to January 31, 2020

Hiring #: 2019-0039

Please read the Application Instructions [1] before applying

Purchasing, strategic sourcing, tendering, commodity management, contract negotiation and contract management are some of the areas of expertise of the Strategic Sourcing Specialist, Purchasing Services we seek.

Reporting to the Manager, Purchasing Services, you will lead strategic sourcing initiatives to establish various contracts to support the University’s teaching, research and operations. You are expected to lead competitive bidding projects, provide outstanding customer services and professional sourcing expertise to internal business units, follow a disciplined approach with adherence to the Broader Public Sector (BPS) Procurement Directive, the University’s policies and procedures and contracting and tendering laws, and develop creative solutions to meet client’s needs and expectations.

The role of Strategic Sourcing Specialist has direct accountability for the successful execution of sourcing strategies and plans and meeting project timelines. You will also strive to seek a balance between satisfying the procurement needs and requirements of the business units in a cost-efficient way, while maintaining the high standards of business ethics and legislative compliance of the University’s procurement process.

As a Strategic Sourcing Specialist, Purchasing Services, you will:

- Oversee and lead strategic sourcing project teams and manage strategic sourcing processes for one time or ongoing large procurement projects
- Analyze business requirements, develop appropriate procurement strategies and plans in partnership with operational units to advance short and long term project goals and objectives
- Conduct necessary investigations and analysis for complex business cases and develop innovative solutions to meet business requirements
- Manage competitive tendering process from beginning to end to ensure process compliance
- Guide and facilitate project teams to make sound business decisions on tendering and sourcing process with the goal to minimize risks and achieve the best results
- Lead and participate in various sourcing events and establish tender awards and contracts
- Review terms and conditions of contracts and agreements, develop strategies and plans for contract negotiations and risk mitigation
- Provide effective client service, and establish effective working relationships with internal and external clients, including other university departments, vendors, public and government
- Engage with different levels of clients to provide advice, assistance and guidance over university’s procurement policies and processes, and develop appropriate procurement strategies
- Serve as resident expert to academic, administrative and business departments by interpreting government legislation and regulations regarding broad public sector procurement and related trade agreements
- Analyze procurement activities and commodity acquisitions to identify opportunities to improve the performance of the university’s supply chain and the efficiency of the sourcing process
- Develop sourcing strategies to drive and increase the university’s supply chain value to support long term
To assume the role of Strategic Sourcing Specialist, Purchasing Services, you must have:

- Three (3) year college diploma in business administration, materials management or related field, University degree is strongly preferred.
- Certified Supply Chain Management Professional (CSCMP) designation or equivalent
- Five (5) years of progressive experience in procurement, strategic sourcing, commodity management and contracting in a large complex business environment
- Experience working in an educational environment or within broader public sector including a unionized environment is an asset and is highly preferred
- Prior experience managing competitive bidding projects in public sector is highly desired
- Demonstrated leadership experience leading a team is preferred
- Proven track record of commitment to customer service, ability to balance client needs with policy and process constraints
- Advanced computer software skills, including Microsoft Office Suite, and demonstrated knowledge of competitive tendering systems, such as MERX or Bonfire
- Demonstrated knowledge of competitive bidding process and laws of contracting and tendering
- Strong ability to assess, analyze and summarize business cases effectively in a complex environment with proven critical thinking abilities
- Proven experience of negotiation, relationship-building, and project management skills
- Highly effective oral and written communication skills and conflict management skills
- Results driven, detail oriented professional, and a life long learner and self-starter

At the University of Guelph, fostering a culture of inclusion is an institutional imperative. The University invites and encourages applications from all qualified individuals, including from groups that are traditionally underrepresented in employment, who may contribute to further diversification of our Institution.

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