

Paul M. Anglin

Personal Information

Telephone: Office: 1-519-824-4120 (x58542)

E-mail: panglin@uoguelph.ca

URL: <https://www.uoguelph.ca/lang/people/paul-anglin>

Blog: <http://guelphrealestategroup.wordpress.com>

ORCID ID <https://orcid.org/0000-0002-5498-3319>

Citizenship: Canadian, Irish

Research Interests

Processes of Buying and Selling Property
Real Estate Price Dynamics
Risk, Uncertainty and Information
Urban Economics

Teaching Interests and Experience

Special Topics: Sales and Negotiation (Undergraduate)
Urban Economics (Undergraduate and Graduate)
Real Estate Market Analysis (Undergraduate)
Sales and Negotiation (Undergraduate)
Property Management (Undergraduate)
Marketing Analysis and Planning (Undergraduate)
Computer Simulation (Undergraduate and Graduate)
Microeconomics (Introductory, Intermediate, Advanced Undergraduate and Graduate)
Housing Policy (Undergraduate)
Economic Behaviour of the Household (Undergraduate)
International Trade (Undergraduate)

Publications and Research

Total Refereed Publications: 25

1. “The dynamics of incentives, productivity and operational risk”, *B.E. Journal of Theoretical Economics*, 16 (1), 181- 215 Co-author: Y. Gao
<http://www.degruyter.com/view/j/bejte.2016.16.issue-1/bejte-2014-0043/bejte-2014-0043.xml>
2. “Patterns of growth in Chinese cities: Implications of the land lease”, *Journal of Urban Economics*, 83, 87- 107, Co-authors: D. Dale-Johnson, Y. Gao and G. Zhu.

- <http://www.sciencedirect.com/science/article/pii/S0094119014000588>
3. “What is the relationship between REIT corporate governance characteristics and earnings management?”, *Journal of Real Estate Finance and Economics*, 2013, 47 (3), 538- 563, Co-authors: R. Edelstein, Y. Gao and D. Tsang,
<http://link.springer.com/article/10.1007%2Fs11146-012-9367-y>
 4. “Pricing in an illiquid real estate market”, *Journal of Real Estate Research*, Co-author: R. Wiebe, 2013, 35 (1), 83- 102.
http://aux.zicklin.baruch.cuny.edu/jrer/papers/pdf/new_current/vol35n01/04.83_102.pdf
 5. “Integrating illiquid assets into the portfolio decision process”, *Real Estate Economics*, 2011, 39 (2), 277- 311, Co-author: Y. Gao,
<http://onlinelibrary.wiley.com/doi/10.1111/j.1540-6229.2010.00291.x/abstract>
 6. “How does corporate governance affect the quality of investor information? The curious case of REITs”, *Journal of Real Estate Research*, 2011, 33 (1), 1- 23 Co-authors: R. Edelstein, Y. Gao and D. Tsang,
http://pages.jh.edu/jrer/papers/abstract/past/av33n01/vol33n01_01.htm
 7. “On the proper behavior of atoms: A comment on a critique”, *Physica A*, 2008, 387 (1), 277- 280.
<http://www.sciencedirect.com/science/article/pii/S0378437107008874>
 8. “Value and liquidity under changing market conditions”, *Journal of Housing Economics*, 2006, 15 (4), 293- 304.
<http://www.sciencedirect.com/science/article/pii/S1051137706000246>
 9. “How long does it take to buy one house and sell another?”, *Journal of Housing Economics*, 2004, 13 (2), 87- 100.
<http://www.sciencedirect.com/science/article/pii/S1051137704000166>
 10. “The trade off between the selling price of residential properties and time-on-the-market: The impact of price setting” Co-authors: R. Rutherford and T. Springer, 2003, *Journal of Real Estate Finance*

and Economics, 26 (1), 95- 111.

<http://link.springer.com/article/10.1023%2FA%3A1021526332732>

(one of the most cited papers in Ph.D. seminars on brokerage and agency according to Winson-Geideman and Evangelopoulos, *JREPM* 2013)

11. “Evidence on grades and grade inflation at Ontario's universities,” Co-author: R. Meng, *Canadian Public Policy*, 2000, 26, 361- 368. <http://www.jstor.org/stable/3552406> (Reprinted in *FAUW Forum*, Nov/Dec. 2001)
12. “Are brokers' commission rates on home sales too high?: A conceptual analysis”, Co-author: R. Arnott, *Real Estate Economics*, 1999, 27, 719- 749. <http://dx.doi.org/10.1111/1540-6229.00790>
13. “The contribution of buyer brokers”, *Journal of Housing Economics*, 1997, 6, 277- 292. <http://www.sciencedirect.com/science/article/pii/S1051137797902114>
14. “Determinants of buyer search in a housing market”, *Real Estate Economics*, 1997, 25, 567- 589. <http://dx.doi.org/10.1111/1540-6229.00728>
15. “Semiparametric estimation of a hedonic price function”, *Journal of Applied Econometrics*, 1996, 11, 633- 648, Co-author: R. Gencay. <http://onlinelibrary.wiley.com/doi/10.1002/%28SICI%291099-1255%28199611%2911:6%3C633::AID-JAE414%3E3.0.CO;2-T/abstract>
16. “Contracts for the sale of residential real estate”, *Journal of Real Estate Finance and Economics*, 1994, 8, 195- 212. <http://link.springer.com/article/10.1007%2F01096991>
17. “A note concerning a competitive equilibrium in the market for agents”, *Economics Letters*, 1993, 41, 247- 252. <http://www.sciencedirect.com/science/article/pii/0165176593901486>
18. “A rational economic analysis of public-school closings in Saskatoon”, *Environment and Planning: A*, 1993, 25, 339- 355 Co-author: A. Phipps. <http://www.envplan.com/abstract.cgi?id=a250339>

19. “The relationship between models of horizontal and vertical differentiation”, *Bulletin of Economic Research*, 1992, 1- 20.
<http://onlinelibrary.wiley.com/doi/10.1111/j.1467-8586.1992.tb00503.x/abstract>
20. “Residential real estate brokerage as a principal-agent problem”, *Journal of Real Estate Finance and Economics*, Co-author: R. Arnott, 1991, 99- 125.
<http://link.springer.com/article/10.1007%2F00173119>
21. “Disjoint search for the prices of two goods consumed jointly”, *International Economic Review*, 1990, 31 (2), 383- 408.
<http://www.jstor.org/stable/2526846>
22. “Demand function estimation and the law of one price”, *Canadian Journal of Economics*, 1990, 23 (1), 125- 143.
<http://www.jstor.org/stable/135523>
23. “Information gathering and cost of living differences for searchers with different reference incomes”, *Economics Letters*, Co-author: M. Baye, 1988, vol. 28, 247- 250.
<http://www.sciencedirect.com/science/article/pii/0165176588901243>
24. “The sensitivity of consumer search to wages”, *Economics Letters*, 1988, vol. 28, 209- 213.
<http://www.sciencedirect.com/science/article/pii/0165176588901164>
25. “Information, multiprice search and cost of living index theory”, Co-author: M. Baye, *Journal of Political Economy*, 1987, 1179- 1195. <http://www.jstor.org/stable/1831117>

Unrefereed:

“Comments on *International Ethical Standards: Consultation Document*” submitted to the International Ethical Standards Coalition, April 2016

“Econophysics of wealth distribution: A comment”, in *Econophysics of Wealth Distributions*, ed by A. Chatterjee, S. Yarlagadda and B.K. Chakrabarti, 2005, Springer-Verlag, New York.
<http://link.springer.com/book/10.1007/88-470-0389-X/page/1>

“House prices and marketing time in Windsor”, 2003, (Co-author R. Wiebe,

submitted to the Windsor and Essex County Real Estate Board, with supplements)

“Autocorrelation in Canadian house prices”, 2003, (Co-authors: D. Li and Y. Yuan, submitted to Canada Mortgage and Housing Corporation)

“Real estate brokerage and the Internet”, *Illinois Real Estate Letter*, Spring/Summer 2002, 10-11.

Completed Research

How do the two approaches to studying time-on-market differ empirically? (revision requested by the *Journal of Real Estate Research*)

How do the political leanings of a CEO affect a REIT’s operational decisions? (revision requested by the *Journal of Real Estate Research*, with X. Deng, Y. Gao, H. Sun)

“Communicating value: A theory about descriptions”

“Selling price discount (and premium)” (Co-author: H. Xiao)

Identifying heterogeneous preferences of homebuyers for a new Light-Rail Transit line: Application of a two-stage hedonic model (Co-authors: Yu Huang and Dawn Parker)

Using numerical simulations to compare two approaches to studying time-on-market

Are the hypothesis tests used in time-on-market studies powerful enough?

Comparing two approaches to studying time-on-market

Other writing (for students):
Can you learn to write better?

How to explain yourself better

Using judgment wisely

Moose Magic and Advanced Property Management: A leasing negotiation

Research in Progress

Contingent auctions

Slow Auctions: Matching and bargaining in a hot market

Equilibrium and Excess Demand in a Real Estate Market: Implications for measuring the state of the market

Using new data sources to measure the state of the market

Experience

Professor July 2019- Present
University of Guelph, Marketing and Consumer Studies

Associate Professor July 2005- June 2019
University of Guelph, Marketing and Consumer Studies

Visite Académique March 2019
Université Laval, Département de finance, assurance et immobilier

Visiting Fellow January 2010- August 2010
National University of Singapore, Department of Real Estate

Professor July 2000- June 2005
University of Windsor, Department of Economics

Visiting Scholar September 2000-August 2001
University of British Columbia, Faculty of Commerce and Business Administration

Associate Professor July 1991-June 2000
University of Windsor, Department of Economics

Visiting Professor September 1993- August 1994
University of British Columbia, Faculty of Commerce and Business Administration

Visiting Professor September 1991- August 1992
University of Guelph, Department of Economics

Visiting Professor November 1991
*University of Lodz, Poland
Institute of Political Economy*

Assistant Professor July 1988- June 1991
University of Windsor, Department of Economics

Instructor and Assistant Professor August 1985- June 1988
University of Kentucky, Department of Economics

Education

Ph.D. 1987
University of Western Ontario

M.A. 1980
University of Western Ontario

B.Sc. (Hons.) 1979
University of Toronto

Presentations

Total: 107

“Communicating value: A theory about descriptions”
To be presented to the Annual Meeting of the American Real Estate Society,
Fort Myers Florida, April 2020

“Are the hypothesis tests used in time-on-market studies powerful enough?”
European Real Estate Society (refereed paper stream), Reading, U.K., June
2018

“Selling price discount (and premium)” (with H. Xiao)
To be presented to the Annual Meeting of the American Real Estate Society,
Fort Myers Florida, April 2020
Real Estate Symposium, Ithaca New York, May 2019
Real Estate Markets and Capital Markets (ReCapNet) Conference on Price
Formation, Liquidity and Transparency in Real Estate Markets, Mannheim,
Nov. 2018, (presented by co-author)
Ronald Coase Centre for Property Rights at the University of Hong Kong,
March 2018.

“How do the political leanings of a CEO affect a REIT’s operational
decisions?” (with X. Deng, Y. Gao, H. Sun)
AREUEA Meetings, Philadelphia PA, January 2018.
AREUEA International, Amsterdam, July 2017 (presented by co-author)
Asian Real Estate Society, Taichung, Taiwan, July 2017 (presented by
co-author)
Canadian Economics Association, Antigonish, Canada, June 2017,
American Real Estate Society, San Diego, April 2017.

“Comparing two approaches to studying time-on-market”
Anniversary Conference (University of Western Ontario), Oct. 2016
International AREUEA Meeting, Alicante Spain, July 2016.
American Real Estate Society, Denver, April 2016.
Ronald Coase Centre for Property Rights at the University of Hong Kong,
February 2016.

“Contingent Auctions”
American Real Estate and Urban Economics Association, San Diego,
January 2012
International AREUEA Meeting, Jerusalem, June 2013.

“Patterns of Growth in Chinese Cities: Implications of the Land Lease”
(with D. Dale-Johnson, Y. Gao and G. Zhu)
American Real Estate Society, San Diego, April 2014.
American Real Estate and Urban Economics Association, Philadelphia,
January 2014.
Asian Real Estate Society, Singapore, July 2012.

“Incentives, productivity and operational risk” (with Y. Gao, presented by
co-author)
Guanghua School of Management, Peking University, June 2011.

“A question of judgment”
Canadian Economics Association, Ottawa, Canada, June 2011 (to the
Canadian Experimental and Behavioural Economics Research Group,
CEBERG)

“How does corporate governance affect the quality of investor information?
The curious case of REITs” (with R. Edelstein, Y. Gao and D. Tsang)
Structural Issues Facing Real Estate Investment Trusts in Today’s Markets,
New York City, April 2009 (one of the recipients for the Best Research
Paper Awards on REIT Analysis) (presented by a co-author)
Asian Real Estate Society/AREUEA international Conference, Los
Angeles, July 2009 (presented by a co-author)
Annual Meeting of AREUEA, Atlanta Georgia, January 2010 (presented by
a co-author)

“Integrating illiquid assets into the portfolio decision process” (with Y.
Gao)
Risk Management Institute, National University of Singapore, March 2010.
Annual American Real Estate and Urban Economics Association
Conference, San Francisco, January 2009.

AREUEA International Conference, Istanbul, July 2008.
Canadian Economics Association, Halifax Nova Scotia, June 2007.
Asian Real Estate Society/ International AREUEA, Vancouver BC, June 2006.

“An empirical analysis of local dynamics and contagion in real estate markets”

Asian Real Estate Society, Kaohsiung Taiwan, July 2010.
American Real Estate and Urban Economics Association, New Orleans, January 2008.
Asian Real Estate Society, Shanghai, July 2008.

“Local Dynamics and Contagion in Real Estate Markets”

International Conference on Real Estate and the Macroeconomy, Beijing, July 2006.
North American Regional Science Conference, Toronto, November 2006.

“Incentive Contracts in Cournot Competition” (with Y. Wang)

Canadian Economics Association, Montreal Quebec, May 2006.

“Productivity in a principal-agent setting” (with Y. Gao)

Canadian Economics Association, Hamilton Canada, May 2005.

“What does failing to sell reveal about the selling process?”

Post-Doctoral Honoree, Weimer School of Advanced Studies in Real Estate and Land Economics, May 2005

“Taking the temperature of a market” (with U. Oguzoglu)

American Real Estate and Urban Economics Association, Philadelphia, January 2005.

“The selling process: If at first you don’t succeed, try try try again”

Second Annual Western Economics Alumni Workshop, London Ontario, September 2005.

American Real Estate and Urban Economics Association, San Diego, January 2004.

Asian Real Estate Society, Delhi India, August 2004.

“Pricing in an illiquid market” (Co-Author: R. Wiebe)

Singapore-Hong Kong International Real Estate Symposium, Singapore July 2003.

Canadian Economics Association, Toronto, June 2004.

“The value and liquidity effects of a change in market conditions”

American Real Estate and Urban Economics Association, Washington DC
January 2003.

Asian Real Estate Society, Singapore, July 2003.

“House prices and marketing time in Windsor”

Windsor and Essex County Real Estate Board, May 2002.

“The mathematics of housing chains”

Canadian Economics Association, Montreal, June 2001

“Price versus time: A maximum likelihood analysis” (Co-authors: R.
Rutherford and T. Springer)

American Real Estate and Urban Economics Association, Boston, January
2000.

European Real Estate Society, Alicante Spain, June 2001.

Asian Real Estate Society, Tokyo, August 2001.

“Price competition between casinos”

Canadian Economics Association, Toronto, May 1999.

“The Internet and real estate markets”

Canada Mortgage and Housing Corporation Outlook Conference, Windsor,
November 1998.

Canada Mortgage and Housing Corporation Outlook Conference, London,
November 1998.

“Two stage search and electronic commerce”

Midwest Economic Theory Conference, Ann Arbor Michigan, October
1998.

Canadian Economic Theory Conference, Ottawa Ontario, May 1998.

Center for Real Estate Education and Research and John W. Galbreath
Chair Research Workshop, Columbus Ohio, June 1998.

“Measuring an uncertainty premium”

Midwest Economic Theory Conference, East Lansing Michigan, May 1998.

“Will new forms of intermediation reduce a government’s power to tax?”

Canadian Economics Association, Ottawa Ontario, May 1998.

Midwest International Economics Conference, East Lansing Michigan,
May 1998.

“The contribution of buyer brokers”

Canadian Economics Association, St. John’s Newfoundland, June 1997.

European Meeting of the Econometric Society, Toulouse France, August,

1997.

“A Strategic Model of Grade Inflation”

Midwest Mathematical Economics Conference, Lafayette Indiana, April 1996

Canadian Economics Association, St. Catherines Ontario, June 1996.

Southwestern Ontario Operations Research Day, Waterloo Ontario, October 1996.

“Are brokers' commission rates on home sales too high?: A conceptual analysis” (Co-author: R. Arnott)

American Real Estate and Urban Economics Association, San Francisco, January 1996. (presented by co-author)

“Determinants of buyer search in a housing market”

American Real Estate and Urban Economics Association, Washington D.C., January 1995.

Canadian Economics Association, Montreal, June 1995.

“Testing some theories of bargaining”

Canadian Economics Association Annual Meeting, Calgary Alberta, June 1994.

“Semiparametric estimation of a hedonic price function” (Co-author R. Gencay)

Canadian Economics Association Ottawa Ontario, June 1992.

Econometrics Study Group, Guelph Ontario. (presented by co-author)

“Bargaining in a market with differentiated goods”

Canadian Economic Theory Conference, Montreal Quebec, June 1992.

“Bargaining with a stochastic number of buyers”

Midwest Mathematical Economics Meeting, Pittsburgh Pennsylvania, October 1992.

Canadian Economics Association Meeting, Charlottetown P.E.I., June 1992.

“Why are houses sold by commission?”

American Real Estate and Urban Economics Association, Washington D.C., December 1990.

Canadian Economics Association, Victoria B.C., June 1990.

“An equilibrium model of the housing market: How long does it take a house to sell?”

American Real Estate and Urban Economics Association, New York, December 1988.

Canadian Economics Association, Quebec City, June 1988.

Canadian Economic Theory Conference, Montreal, June 1988.

“Bounded rationality versus costly information: A comparison of paradigms”

Canadian Economics Association, Windsor Ontario, June 1988.

“Similarities and differences amongst three models of price dispersion”

Midwest Mathematical Economics Conference, Minneapolis Minnesota, April 1988.

“Intra-industry trade due to imperfect information”

Canadian Economics Association Meeting, Hamilton Ontario, June 1987.

Midwest International Economics Association, Ann Arbor Michigan, October 1987.

“Equilibrium price dispersion with costly information”

North American Winter Meeting of the Econometric Society, Washington D.C., December 1985.

Canadian Economic Theory Conference, Montreal Quebec, May 1987.

“Disjoint search for the prices of two goods consumed jointly”

Midwest Mathematical Economics Meeting, Madison Wisconsin, April 1986.

“Multiprice search and the cost of living” (Co-author: M. Baye)

Canadian Economics Association, Montreal Quebec, May 1985.

Departmental Seminars: Laval University, University of Victoria (2), Simon Fraser University, University of British Columbia (2), University of Guelph (2), Lakehead University (2), University of Lodz, Trent University, University of Ottawa, Wayne State University, Ryerson University (2), University of Western Ontario (Dept. of Geography), University of Windsor, Risk Management Institute (National University of Singapore)

Graduate Supervision

M.Sc. Thesis: (Marketing and Consumer Behaviour) 8

M.A. Major Papers: Economics 26

Other Disciplines (Political Science and Geography): 3

Ph.D. Thesis Committee member: Economics 4+ 1 (in progress)

Planning 1 (University of Waterloo)

External Examiner (Ph.D. and M.A.): 6

Professional Activities

Referee: 47 journals or organizations

American Economic Review, Canadian Journal of Economics, AREUEA Journal/Real Estate Economics, Journal of Real Estate Finance and Economics, Journal of Real Estate Research, European Economic Review, Rand Journal of Economics, Games and Economic Behavior, Journal of Urban Economics, Economic Inquiry, International Economic Review, Journal of Labor Economics, National Tax Journal, B.E. Journal of Economic Analysis & Policy, National Science Foundation, Social Sciences and Humanities Research Council of Canada, Bulletin of Economic Research, Southern Economic Journal, Scandinavian Journal of Economics, Land Use Policy, Journal of Public Economics, International Journal of Industrial Organization, Regional Science and Urban Economics, Urban Studies, Canadian Journal of Urban Research, Journal of Economic Dynamics and Control, Journal of Applied Econometrics, Journal of Chemical Technology and Biotechnology, Journal of Nonparametric Statistics, Journal of Financial Services Marketing, Review of Quantitative Finance and Accounting, Finance Research Letters, Competitive Earmarked Research Grants (Hong Kong), MITACS, American Real Estate Society (Best Paper Awards), *Economica*, *Environment and Planning A*, *American Sociological Review*, *Physica A*, *Urban Studies*, *Ecological Indicators*, *International Journal of Strategic Property Management*, *Econometrica*, *Journal of Housing Economics*, *Quantitative Finance*, *Management Science*

Award: Outstanding Editorial Board Member for *Real Estate Economics*, 2007

“Outstanding Reviewer” Status: *Journal of Housing Economics* Jan. 2017

“Recognized Reviewer” Status: *Physica A: Statistical Mechanics and its Applications*, *Land Use Policy*, *Regional Science and Urban Economics*, *Journal of Urban Economics*, *Ecological Indicators*

Award: for one of the Best Research Paper Awards at a Conference entitled Structural Issues Facing Real Estate Investment Trusts in Today’s Markets, New York City, April 2009

Successfully completed the *Instructional Skills Workshop* (May 2019)

Successfully completed “Negotiation Skills & Strategies: Become A Negotiation” (Simpliv)

Memberships in Academic Associations: Econometric Society, American Economic Association, American Real Estate and Urban Economics Association, American Real Estate Society

External Examiner: Undergraduate Program, Economics, Lakehead University, 2003

Mitacs College of Reviewers (2013-)

Member of the Editorial Board of *Real Estate Economics* (2004-)

Training Students for Case Competitions

Notable specific achievements: CIRECC (Second Place 2017, Fifth place 2014), RRECC (Third Place 2019, First Place 2016), Canada's Next Top Ad Exec (2013, Two Marketing students each won a car)

Media Activities

Comments concerning selling a luxury home ("The Integral House"), *National Post*,

<https://nationalpost.com/life/homes/the-challenge-of-finding-a-qualified-buyer-for-torontos-outstanding-21-5m-integral-house>, November 2019

Comments concerning state of the local housing market, *Hamilton Spectator*

<https://www.thespec.com/news-story/7410944-hamilton-home-sales-fizzle-but-don-t-panic-says-an-expert/> July 2017

Advice concerning buying a house or condo, CTV News, November 2014

<http://www.ctvnews.ca/business/buying-a-house-or-condo-in-canada-here-are-5-things-to-consider-1.2106312>

Interview concerning Canadian real estate markets and Fitch credit rating agency, CTV News, July 2013

<http://kitchener.ctvnews.ca/no-fears-of-significant-overvaluations-in-kw-housing-market-analyst-1.1915383>

Background interview concerning independent mortgage brokers, *Moneysense*, February 2013

<http://www.moneysense.ca/2013/02/08/the-future-of-independent-mortgage-brokers/>

Interview concerning the marketing of residential real estate, *Wall Street Journal*, October 2012

<http://online.wsj.com/article/SB1000087239639044418000457801835349>

[1734558.html](#)

Interview concerning the state of the housing market in Canada, Post Media, June 2012.

Background Interview concerning changes in the real estate brokerage industry in North America, *Economist*, April 2012
<http://www.economist.com/node/21554204>

Interview concerning home equity lines of credit (HELOCs), Ryerson University journalism student, March 2012

Interview concerning discount real estate brokers (*Smart Money*, Dow Jones and Co.), April 2011

Interview concerning buying and selling residential real estate with M. Purvis (author of *Moneysense Guide to Buying and Selling Your Home* (working title)), February 2011

Interview concerning local housing market, *REX Magazine*, November 2008

Interview concerning effect of Hebron development on Newfoundland housing market, *The Packet*, August 2008.

Interview concerning CMHC Report on local market conditions, *Guelph Mercury*, May 2008.

Interview concerning effect of market conditions on state of local real estate market, *Guelph Mercury*, January 2008.

Interview concerning the impact of the Bank of Canada' interest rate policy on the local housing market, *Guelph Mercury* July 2007.

Interviews concerning marketing of real estate, CKPC radio (Brantford), June 2006, RealtyTimes.com October 2006, *National Post* October 2006, *Los Angeles Times* November 2006 (article was reprinted widely, including *Chicago Tribune*, *Vancouver Sun* and *West Australian*, with a quote in the *Globe and Mail*), Canadian Broadcasting Corporation (CBC) Radio national news (December 2006), CBC Toronto radio, CBC Ontario radio January 2007, CBC Winnipeg radio January 2007, *Windsor Star* January 2007 (reprinted widely), *Montreal Gazette* January 2007, *Guelph Mercury* January 2007, CHYR Radio February 2007, *San Antonio Express-News* February 2007, *REIWA News* (Australia) February 2007, Minneapolis Star

Tribune (June 2008)

Interview concerning Canada-US exchange rate, Canadian Broadcast Corp. (local TV) October 26, 2004

Comment invited on real estate business in India, *Business Standard* (Delhi, India; in association with *Financial Times*), August 12, 2004

Interview concerning real estate agents, *Forbes*, March 2004.

Interview concerning grade inflation, *The Ontarion* (student newspaper for University of Guelph), February 2001, (reprinted in Canadian University Press and on-line through the *Globe and Mail*), CanWest Global (versions appeared in the *Kingston Whig-Standard*, *Calgary Herald*, *Ottawa Citizen*) March 2003, Rogers cable TV (Durham Ontario, live interview on phone-in) March 2003, CBC National TV January 2007

Interview concerning electronic commerce, Canadian Broadcasting Corp. (CBC; local radio), October 1997

Interview concerning employment multiplier of layoffs at a local firm, *Windsor Star*

University Service

University of Guelph (2005-): elected positions are indicated by *

Departmental Responsibilities

REH (Real Estate and Housing) Faculty Advisor (Fall 2009, Fall 2010, Fall 2013-)

REH (Co-op) Faculty Advisor (Summer 2014-)

REH Appointments Committee (2006- 2008, 2012- 2013, 2017- 2018)

REH Curriculum Committee (2005- ; Chair, 2015-)

Seminar Co-ordinator for MCS 6950 (2005- 2013)

Convocation Committee (2005-)

Ad hoc Committee on Teaching Evaluation Form (2006)

Ad hoc Committee to develop an M.B.A in International Studies (2007-2008)

Search Committee for Department Head* (2007- 2008, 2010- 2011)

Academic Awards Committee (MCS; 2008- 2015)

REH Awards Committee (Chair, 2015-)

Graduate Program Co-ordinator (M.Sc. and Ph.D.) (2011- 2013)

Graduate Admissions Committee (M.Sc. 2014-15, Ph.D. 2016- 17)

IQAP (Institutional Quality Assurance Process) Review Committee (2017-18)

MCS Appointments Committee (Consumer Behaviour)* (2018- 19)

Appointments Committee (CL)* (June- July 2019)

College Responsibilities

Tenure and Promotion Committee* (2006- 2012)

College Representative to the Tenure and Promotion Committee* (a.k.a. "College Floater", 2013- 2017)

B. Comm. Program Committee ("BCPC", July- Dec. 2009, July- Dec. 2010, July 2019-))

Ad hoc Subcommittee of BCPC on Internationalism (2010)

Committee to Develop a Certificate in Internationalism (2011- 2012)

Graduate Committee (2011- 2013)

Ph.D. Committee (2011- 2013)

CME Awards Committee (April 2012- 2013)