# 2016-2017 Graduate Calendar

The information published in this Graduate Calendar outlines the rules, regulations, curricula, programs and fees for the 2016-2017 academic years, including the Summer Semester 2016, Fall Semester 2016 and the Winter Semester 2017.

For your convenience the Graduate Calendar is available in PDF format.

If you wish to link to the Graduate Calendar please refer to the Linking Guidelines.

The University is a full member of:

• The Association of Universities and Colleges of Canada

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CHANGING LIVES IMPROVING LIFE

# Disclaimer

The Office of Graduate Studies has attempted to ensure the accuracy of this on-line Graduate Calendar. However, the publication of information in this document does not bind the university to the provision of courses, programs, schedules of studies, fees, or facilities as listed herein.

# Limitations

The University of Guelph reserves the right to change without notice any information contained in this calendar, including any rule or regulation pertaining to the standards for admission to, the requirements for the continuation of study in, and the requirements for the granting of degrees or diplomas in any or all of its programs.

The university will not be liable for any interruption in, or cancellation of, any academic activities as set forth in this calendar and related information where such interruption is caused by fire, strike, lock-out, inability to procure materials or trades, restrictive laws or governmental regulations, actions taken by the faculty, staff or students of the university or by others, civil unrest or disobedience, Public Health Emergencies, or any other cause of any kind beyond the reasonable control of the university.

The University of Guelph reaffirms section 1 of the Ontario Human Rights Code, 1981, which prohibits discrimination on the grounds of race, ancestry, place of origin, colour, ethnic origin, citizenship, creed, sex, sexual orientation, handicap, age, marital status or family status.

The university encourages applications from women, aboriginal peoples, visible minorities, persons with disabilities, and members of other under-represented groups.

# **Collection, Use and Disclosure of Personal Information**

Personal information is collected under the authority of the University of Guelph Act (1964), and in accordance with Ontario's Freedom of Information and Protection of Privacy Act (FIPPA) <a href="http://www.e-laws.gov.on.ca/DBLaws/Statutes/English/90f31\_e.htm">http://www.e-laws.gov.on.ca/DBLaws/Statutes/English/90f31\_e.htm</a>. This information is used by University officials in order to carry out their authorized academic and administrative responsibilities and also to establish a relationship for alumni and development purposes. Certain personal information is disclosed to external agencies, including the Ontario Universities Application Centre, the Ministry of Training, Colleges and Universities, and Statistics Canada, for statistical and planning purposes, and is disclosed to other individuals or organizations in accordance with the Office of Registrarial Services Departmental Policy on the Release of Student Information. For details on the use and disclosure of this information call the Office of Registrarial Services at the University at (519) 824-4120 or see <a href="https://www.uoguelph.ca/registrar/">https://www.uoguelph.ca/registrar/</a>

# **Statistics Canada - Notification of Disclosure**

For further information, please see Statistics Canada's web site at http://www.statcan.gc.ca and Section XIV Statistics Canada.

# Address for University Communication

Depending on the nature and timing of the communication, the University may use one of these addresses to communicate with students. Students are, therefore, responsible for checking all of the following on a regular basis:

## **Email Address**

The University issued email address is considered an official means of communication with the student and will be used for correspondence from the University. Students are responsible for monitoring their University-issued email account regularly.

## **Home Address**

Students are responsible for maintaining a current mailing address with the University. Address changes can be made, in writing, through the Office of Graduate Studies.

# Name Changes

The University of Guelph is committed to the integrity of its student records, therefore, each student is required to provide either on application for admission or on personal data forms required for registration, his/her complete, legal name. Any requests to change a name, by means of alteration, deletion, substitution or addition, must be accompanied by appropriate supporting documentation.

# Student Confidentiality and Release of Student Information Policy Excerpt

The University undertakes to protect the privacy of each student and the confidentiality of his or her record. To this end the University shall refuse to disclose personal information to any person other than the individual to whom the information relates where disclosure would constitute an unjustified invasion of the personal privacy of that person or of any other individual. All members of the University community must respect the confidential nature of the student information which they acquire in the course of their work. Complete policy at <a href="http://www.uoguelph.ca/policies">http://www.uoguelph.ca/policies</a>.

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The MBA program is based on the application of contemporary management concepts and strategies to industries where the University of Guelph has distinctive capabilities. Upon admission, participants choose an industry focus for their program. The three fields available to students are:

- · Hospitality and Tourism Management
- · Food and Agribusiness Management
- Sustainable Commerce

# Administrative Staff

If you have any enquiry pertaining to the MBA Program at the University of Guelph, please contact:

# Assistant Dean and Executive Director, Executive Programs

Charles Evans (800B MacKinnon Bldg., Ext. 53433) chevans@uoguelph.ca

# Manager, Executive Programs

Catherine Statton (800 MacKinnon Bldg, Ext. 56607) cstatton@uoguelph.ca Joe Barth

Graduate Program Coordinator

# **Graduate Faculty**

The MBA program is administered and managed by the College of Business and Economics (CBE), through the Executive Programs Office. The MBA currently has three fields; 1) Food and Agribusiness Management and 2) Hospitality and Tourism Management and 3) Sustainable Commerce which are offered in partnership with academic units: the Department of Food, Agricultural and Resource Economics (in the Ontario Agricultural College), the Department of Management (in CBE), the School of Hospitality, Food and Tourism Management (in CBE), the Department of Economics and Finance (in CBE) and the Department of Marketing and Consumer Studies (in CBE).

# From the Department of Food, Agricultural and Resource

**Economics (OAC):** Andreas Boecker MSc, PhD Kiel - Associate Professor John A.L. Cranfield BSc, MSc Guelph, PhD Purdue - Professor **Brady J. Deaton** BS Missouri, MS Virginia Tech, PhD Michigan State - Associate Professor Glenn C. Fox BSc(Agr), MSc Guelph, PhD Minnesota - Professor Getu Hailu BSc, MSc Alemaya, PhD Alberta - Associate Professor Spencer Henson BSc, PhD Reading - Professor Kalinga Jagoda BSc Moratuwa, PhD Western Sydney - Assistant Professor Rakhal C. Sarker BSc, MSc Bangladesh, PhD Guelph - Associate Professor **Richard Vyn** BSc Dordt College, MSc Alberta, PhD Guelph - Assistant Professor Alfons J. Weersink BSc Guelph, MSc Montana State, PhD Cornell - Professor From the Department of Management (CBE): Ron Baker BComm Sudbury, MBA Athabasca, PhD Birmingham UK, CPA, CMA - Associate Professor Michele Bowring BA Queen's, MBA York, PhD Leicester - Assistant Professor Francesco Braga DOTT Milan, PhD Guelph - Associate Professor Nita Chhinzer BA York, MBA, PhD McMaster - Associate Professor Julia Christensen Hughes BComm Guelph, MBA, PhD York - Professor and Dean, College of Business and Economics Elliott Currie BA, MBA McMaster, CPA, CMA - Associate Professor **Rumina Dhalla** MBA, PhD York - Associate Professor Jamie A. Gruman

BA Concordia, MA Lakehead, PhD Windsor - Associate Professor

IX. Graduate Programs, Business Administration

#### Louise Hayes BSc, MBA British Columbia, PhD Waterloo, CA - Assistant Professor

Kalinga Jagoda BSc Moratuwa, PhD Western Sydney, CPA, CMA - Assistant Professor Elizabeth Kurucz

BA McMaster, MIR Toronto, PhD York - Associate Professor

Philippe Lassou MBA Senegal, MSc, PhD Birmingham - Assistant Professor

#### Jing Lu

BEng Shanghai, MBA Sungkyunkwan, PhD Calgary - Assistant Professor Sean Lyons

BPA Windsor, MA, PhD Ottawa - Associate Professor

#### Sara Mann

BComm MBA McMaster, PhD Toronto - Associate Professor Fred Pries

BMath Waterloo, MASc, PhD Waterloo, CPA, CA - Associate Professor

#### Davar Rezania

MSc Utrecht, MBA Derby, PhD Ramon LLULL, CPA, CMA - Associate Professor and Chair

# Sandra Scott

BSc Toronto, MBA, McMaster, CPA, CA, CFA - Assistant Professor

# **Trent Tucker**

BSc Alberta, MBA Toronto, PhD Waterloo - Assistant Professor

John Walsh

BA Thames Polytechnic, MBA, PhD Western Ontario - Professor Agnes Zdaniuk

BA Waterloo, MASc, PhD Waterloo - Assistant Professor

# From the School of Hospitality, Food and Tourism Management (CBE):

#### Ice Barth

BSc Guelph, MBA Wilfrid Laurier, MPS, PhD Cornell - Associate Professor and Interim Director Hwan-Suk (Chris) Choi BA Chung-Ang (Seoul, Korea), MTA George Washington, PhD Texas A&M - Associate Professor

Statia Elliot BComm St. Mary's, MA McMaster, PhD Carleton - Assistant Professor

Joan Flaherty

BA, MA, MSc, Guelph - Assistant Professor Kerry Godfrey

BSc Victoria, MSc Surrey, PhD Oxford Brookes, MBA Leicester - Associate Dean and Associate Professor

# **Marion Joppe**

BA Waterloo, MA, PhD Univ. d'Aix-Marseille III (France) - Professor and Research Chair

**Tanya MacLaurin** 

BSc, MSc, PhD Kansas State - Associate Professor

Bruce McAdams BComm, MA Guelph - Assistant Professor

Erna van Duren BA Waterloo, MSc, PhD Guelph - Professor

Michael von Massow BA Manitoba, BSc, MSc Guelph, PhD McMaster - Assistant Professor

# From the Department of Economics and Finance (CBE)

Francis Tapon MBA Columbia, MA, PhD Duke - Professor Ilias Tsiakas BA, MA York, PhD Toronto - Associate Professor

# From the Department of Marketing and Consumer Studies:

May H. Aung BComm, MComm Burma, PhD York - Associate Professor Sylvain Charlebois BComm, MBA, DBA (Marketing) Sherbrooke - Professor

#### Vinay Kanetkar

BArch, MArch, MSc, PhD UBC - Associate Professor

**Brent McKenzie** 

BA, Diploma in Business Administration, MBA, PhD Griffith University - Associate Professor

# **MBA Program**

The MBA program is offered in three broad fields: 1) hospitality and tourism management; 2) food and agribusiness management; 3) sustainable commerce and involves a core group of courses that build and develop key managerial skills, courses that allow students to apply concepts and skills to management situations in their chosen industry, and course work is followed by industry-related research culminating in a major project. Case studies are widely used. Program prerequisites include relevant experience in the participant's chosen industry.

## **Admission Requirements**

A four-year undergraduate degree or its equivalent (from a recognized university) with an average of at least a B-(70-72%) in the last two years of study and:

- 1. At least three years of industry related experience including supervisory and managerial responsibility OR
- 2. A mandatory GMAT for applicants who do not have the relevant three years work experience.

Alternate admission may be offered to applicants with a three year General degree, diploma and/or an acceptable professional designation AND having completed at least five years of relevant work experience.

## **Degree Requirements**

#### **MBA Online**

The University of Guelph Master of Business Administration (Online) program operates on a full cost recovery basis delivering a highly successful distance learning program that is a combination of electronic coursework and three residential periods.

The MBA program offers fields in Hospitality and Tourism Management, Food and Agribusiness Management and Sustainable Commerce and requires completion of twelve courses and a major research project or fourteen courses

Online courses are offered as 8-week modules that require approximately 20 hours of study per week. With internet service you can study anywhere, anytime with the flexibility that enables you to balance family, career and study priorities.

The three residential components are held in Guelph, Ontario, Canada.

## **Core Courses**

Participants complete nine core courses, which provide a foundation for graduate management education. These courses build and develop key managerial skills applicable in the private and public sectors of the economy. The core program is specifically geared to today's manager- leader, team player, decision maker and coach:

| BUS*6050 | [0.50] | Management Communications                |
|----------|--------|--|
| BUS*6110 | [0.50] | Foundations of Leadership                |
| BUS*6140 | [0.50] | Foundations of Human Resource Management |
| BUS*6150 | [0.50] | Research Methods for Managers            |
| BUS*6180 | [0.50] | Financial and Managerial Accounting      |
| BUS*6200 | [0.50] | Financial Management                     |
| BUS*6600 | [0.50] | Sustainable Value Creation               |
| BUS*6700 | [0.50] | Strategic Management & Business Game     |
| BUS*6790 | [0.50] | Operations Management                    |
|          |        |  |

# Fields

#### Food and Agribusiness Management

The Food and Agribusiness Management field is designed to prepare graduates for advanced careers in the food, agribusiness and production agriculture sectors.

Working with faculty from CBE participants complete three advanced courses related to the food and agribusiness sector:

| BUS*6100 | [0.50] | Food and Agribusiness Economics and Policy |
|----------|--------|--|
| BUS*6120 | [0.50] | Food and Agribusiness Marketing            |
| BUS*6520 | [0.50] | Managing Price Risk                        |

In addition, the program allows participants to choose to complete the requirements for the MBA degree by additional two elective courses or by the completion of a major research project BUS\*6900.

#### Hospitality and Tourism Management

The Hospitality and Tourism Management field is designed to prepare graduates for advanced careers in the accommodation, food service and tourism industries.

Working with faculty from the School of Hospitality, Food and Tourism Management, participants complete three advanced courses related to the hospitality and tourism sector:

- BUS\*6510 [0.50]Hospitality and Tourism Revenue Management
- BUS\*6300 [0.50] **Business Practices for Sustainability**

BUS\*6550 [0.50] Managing Service Quality

In addition, the program allows participants to choose to complete the requirements for the MBA degree by two additional courses or by the completion of a major research project BUS\*6900.

# **Sustainable Commerce**

The Sustainable Commerce field is designed to prepare graduates for advanced careers in which sustainability is a key business objective

Working with faculty of CBE and the Department of Geography, participants complete three advanced courses related to sustainable commerce sector:

| BUS*6300    | [0.50]            | Business Practices for Sustainability    |
|-------------|-------------------|--|
| BUS*6500    | [0.50]            | Governance for Sustainability            |
| BUS*6850    | [0.50]            | Marketing Strategy                       |
| In addition | the program allow | vs participants to choose to complete th |

In addition, the program allows participants to choose to complete the requirements for the MBA degree by two additional courses for the course work option or by the completion of a major research project BUS\*6900.

## Major Research Project

The major research project BUS\*6900 is comprised of developing a research proposal, researching an applied management problem and requires data collection, analysis and the ability to link understanding of the problem with an appropriate body of literature.

## **Program Time Commitment and Duration**

Participants normally complete the Online MBA within two years. Courses are completed in sequence and are typically two months in length. Students are expected to devote 20 to 25 study hours per week to participate in the program.

# **MBA On Campus**

## Note

Please note that this program is not accepting applicants at this time.

The MBA on-campus program is designed for people who wish to complete the MBA in one intensive year of study.

The MBA on campus program also requires completion of twelve courses and a major research project or the program may be completed entirely by coursework by completing fourteen courses.

The courses are completed on campus at the University of Guelph. Participants complete required coursework in three consecutive semesters beginning annually in May finishing with the capstone course the following May.

## **Computer Systems Requirements**

# **On-Line MBA: Equipment Requirements**

MBA Online participants are required to have Microsoft Office software and adequate peripherals to support the learning system, which must include DVD capability and a sound card. A basic level of computer literacy is strongly recommended for the MBA program. High speed internet access is required.

Online MBA participants are solely responsible to arrange for purchase/maintenance of recommended computer systems and software, and should have a contingency plan in the event of system failure. Participants may be required to upgrade minimum hardware/software based on rapidly changing industry standards and continuous development of state-of-the-art learning tools.

For information pertaining to the computer requirements contact our program administrative staff or visit our MBA web site: http://www.mba.uoguelph.ca/

## Courses

| Courses                           |   |
|-----------------------------------|---|
| BUS*6050 Man                      | agement Communications U [0.50]   |
|                                   | the theory, function and practice of managerial communications with<br>sis on developing communication strategies and skills.   |
| Restriction(s):<br>Department(s): | CBE Executive Programs students only<br>Executive Programs  |
| BUS*6100 Food                     | and Agribusiness Economics and Policy U [0.50]  |
|                                   | conomic and policy issues relevant for food and agribusiness managers<br>mies, with emphasis on the economic and policy environment that exists<br>perica.              |
| Restriction(s):<br>Department(s): | CBE Executive Programs students only<br>Executive Programs  |
| BUS*6110 Foun                     | dations of Leadership U [0.50]  |
| and understandin                  | nhance participants' interpersonal competency, as well as their knowledge<br>of the theory and research underlying the impact of team managemen<br>on the organization. |
| Restriction(s):<br>Department(s): | CBE Executive Programs students only<br>Executive Programs  |
| BUS*6120 Food                     | and Agribusiness Marketing U [0.50]   |
| •                                 | eting decision-making in food and agribusiness firms, with emphasis or<br>of strategic marketing plans.   |
| Restriction(s):                   | CBE Executive Programs students only  |

| BUS*6140 Foundations of Human Resource Management U [0.50]   | BUS*6500 Governance for Sustainability U [0.50]   |
|--|---|
| This course examines the essential human resource management functions of planning, staffing, employee development, compensation, health and safety, labour relations, and legal compliance, in a variety of organizational settings.<br><i>Restriction(s):</i> CBE Executive Programs students only                           | This course introduces MBA students to the rise of environmentalism and state-led<br>environmental management, and the evolving world of environmental governance.<br>Coupled with this review is coverage of some key contemporary environmental issues<br>of relevance to business executives such as climate change and fisheries decline. |
| Department(s): Executive Programs  | <i>Restriction(s):</i> Executive Program students only<br><i>Department(s):</i> Executive Programs  |
| BUS*6150 Research Methods for Managers U [0.50]<br>Students learn to formulate a research problem, undertake a literature review, and to   | BUS*6510 Hospitality and Tourism Revenue Management U [0.50]  |
| select and use appropriate quantitative and qualitative techniques for the collection and analysis of relevant data. The course also promotes the use of the World Wide Web as an information resource.<br><i>Restriction(s):</i> CBE Executive Programs students only   | This course discusses revenue maximization strategies and tactics that improve the profitability of businesses that work in fixed capacity environments, face time-varied demand, their product is homogeneous and their cost structure reflects a high proportion of fixed and a low proportion of variable cost items.                      |
| Department(s): Executive Programs   BUS*6180 Financial and Managerial Accounting U [0.50]  | Prerequisite(s):   BUS*6320     Restriction(s):   CBE Executive Programs students only  |
| This course emphasizes the gathering and use of financial information to facilitate effective  | Department(s): Executive Programs   |
| financial and management decisions. Cases are used to approach the subject from the perspective of the user of accounting information rather than that of the supplier.  | BUS*6520 Managing Price Risk U [0.50]<br>The course deals with the use of futures, options and other instruments for marketing,   |
| Department(s): Executive Programs  | risk management and investment purposes. Emphasis is placed on the development and  |
| BUS*6200 Financial Management U [0.50]   | implementation of trading strategies and on the policy and corporate governance<br>framework necessary to support effective management.   |
| This course takes the viewpoint of the senior financial officer of a commercial enterprise.<br>The focus is on the management of cash, accounts receivable, inventories and capital<br>assets, as well as on the sourcing of funds through short-term liabilities, long-term debt  | Restriction(s): CBE Executive Programs students only   Department(s): Executive Programs  |
| and owners' equity.  | BUS*6550 Managing Service Quality U [0.50]  |
| Prerequisite(s):   BUS*6180     Restriction(s):   Non MBA students only by permission of instructor.     Department(s):   Executive Programs   | A holistic and interdisciplinary approach is used to explore the principles of service<br>management. The course will enhance participants' understanding of what actually<br>constitutes quality, the nature of service, and strategies for improving it.  |
| BUS*6220 Special Topics in Management Issues U [0.50]  | Restriction(s):   CBE Executive Programs students only     Department(s):   Executive Programs  |
| An advanced course for those specializing in management, marketing or organizational<br>behaviour. Deals with current and future topics, trends and problems in the industry,  | BUS*6590 Organizational Theory and Design U [0.50]  |
| strategic planning, and the integration of management, marketing, and organizational behaviour.  | Core concepts in organizational theory and their interrelationships as well as concepts such as group decision making and intragroup and intergroup dynamics are explored.  |
| Restriction(s):   CBE Executive Programs students only     Department(s):   Executive Programs   | <i>Restriction(s):</i> CBE Executive Programs students only<br><i>Department(s):</i> Executive Programs   |
| BUS*6230 Special Topics in Business U [0.50]   | BUS*6600 Sustainable Value Creation S [0.50]  |
| Advanced course for those specializing in organizational behaviour. Deals with in-depth analysis of industry organizational behaviour, management of current and future problems, reorganizations, corporate cultures, multi-cultural organizations, and ethics. <i>Restriction(s):</i> CBE Executive Programs students only   | Many organizations have redefined their business strategies in line with principles of sustainability in order to maximize value creation for the organization and its stakeholders. In this course students will critically examine these sustainability drivers and strategic approaches to value creation.                                 |
| Department(s):   Executive Programs     BUS*6300 Business Practices for Sustainability U [0.50]  | Restriction(s): Executive Program students only   Department(s): Executive Programs   |
| This course focuses on critical strategic and managerial issues related to sustainability  | BUS*6700 Strategic Management & Business Game U [0.50]  |
| and introduces students to concepts linking organizational strategies and sustainability principles. It explores how managers can integrate consideration of the environment and society into business strategies and business practices to improve competitive advantage and create environmental, social and economic value. | An integrative course which draws together the conceptual theories and models of the graduate program core. Utilizes conceptual, analytical, problem identification, and problem solving skills.  |
| Department(s): Executive Programs  | <i>Restriction(s):</i> CBE Executive Programs students only<br><i>Department(s):</i> Executive Programs   |
| BUS*6320 Hospitality and Tourism Marketing U [0.50]  | BUS*6790 Operations Management U [0.50]   |
| Analysis and application of marketing foundations through integration of marketing variables with real-world situations and in-depth analysis of strategic marketing issues.<br><i>Restriction(s):</i> CBE Executive Programs students only<br><i>Department(s):</i> Executive Programs  | This course applies operations research theory and practices to management problem<br>solving and decision-making. The focus is on modelling service and product delivery<br>systems and major emphasis is placed on managerial problems in hospitality, tourism,<br>and food and agribusiness organizations.                                 |
| BUS*6400 Canadian Business Law: Addressing Legal Issues in Organizations F,W<br>[0.50]   | Restriction(s):CBE Executive Programs students onlyDepartment(s):Executive Programs   |
| This course will introduce you to Canadian business law and give you an understanding of legal principals as they apply to businesss organizations. After reviewing basic  | BUS*6800 Readings in Leadership I U [0.50]  |
| foundational concepts and sources of law in Canada, we will undertake a more in-depth<br>review of practical legal issues and solutions that arise in various business environments.<br>Topics include contracts, torts, employment law, class action and conflict resolution.   | This course is available to individuals or groups of graduate students. Students will complete a set of readings and an associated paper as approved by designated faculty. Specific learning objectives consistent with the University's will be developed each time the course is offered.  |
| Restriction(s):   Executive Program students only     Department(s):   Executive Programs  | Department(s):   Executive Programs     BUS*6810 Pandings in Londorship II U [0 50]   |
| BUS*6450 Global Business Today U [0.50]  | BUS*6810 Readings in Leadership II U [0.50]<br>This course is available to individuals or groups of graduate students. Students will  |
| This course will survey the key issues related to doing business internationally including the cultural context for global business, cross border trade and investment, ethics, the global monetary system, foreign exchange challenges and effectively competing in the global environment.                                   | complete a set of readings and an associated paper as approved by designated faculty.<br>Specific learning objectives consistent with the University's will be developed each time the course is offered.<br><i>Prerequisite(s):</i> BUS*6800 (or may be taken concurrently)  |
| Restriction(s):   Non MBA/MA Leadership students only by permission of Executive Programs Office.     Department(s):   Executive Programs  | Department(s): Department of Management   |

# BUS\*6820 Readings in Management U [0.50]

| This course is available to individuals or groups of graduate students. Students will complete a set of readings and an associated paper as approved by designated faculty. Specific learning objectives consistent with the University's will be developed each time the course is offered. |
|--|
| Department(s): Department of Management  |
| BUS*6850 Marketing Strategy U [0.50]   |
| An advanced course for those specializing in marketing. Deals with marketing theories, models, and specific subsets of marketing such as pricing, consumer and industrial-buyer behaviour, distribution, services, and service-delivery concepts.  |
| Restriction(s):CBE Executive Programs students onlyDepartment(s):Department of Management  |
| BUS*6900 Major Research Project U [1.00]   |
| A detailed critical review of an area of study specific to the specialization of students in the MBA by course work and major paper option.  |
| Restriction(s):CBE Executive Programs students onlyDepartment(s):Department of Management  |