Achieving Research Goals - Collaboration

• Grow your grant funding
• Grow your HQP numbers
• Grow your number of peer-reviewed publications
• Integrate new techniques into your research program efficiently
  • Important performance indicators for TriCouncil and P&T success
• Learn and contribute ‘best practices’ for all aspects of academic success – mentoring works across the seniority spectrum!
  • Raise the bar for performance of your unit and institution
• Increase your impact on civil society
• Value Proposition – what’s in it for them
  • Knowledge that they can use directly, or which will advance their interests
  • Avenue for working collaboratively with partners on issues that have controversy
  • Training of their future employees – can guide in a broader sense, but can also be their incubator
  • Outlet for their ‘inner Bill Nye’
  • CRA’s Scientific Research and Experimental Development Tax Incentive Program (SR&ED)
Sustaining These Relationships

- Accessibility and communication
- Knowledge transfer and translation – not the same thing!
- Awareness of global trends in their sector
- Develop broad constituency if possible within the organization
• NSERC Strategic Network – Co-I (Mining Association of Canada and Ontario Hydro, plus Federal Government departments as collaborators)
• NSERC Strategic Network – PI (Individual mining companies, provincial governments, environmental engineering and consulting companies)
• NSERC CRD – PI (Inco Ltd.)
• NSERC CRD – PI (Vale Canada and GlencoreXstrata)
• NSERC Strategic Grant – PI (Environment Canada, WesternAg and Stantec)